

# Leveraged Speculators and Asset Prices

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First Draft: 11/20/2014

This Draft: 08/25/2015

## ABSTRACT

I test the hypothesis that the use of leverage by market speculators can increase the likelihood and magnitude of a crash in asset prices. Using a novel leverage measure derived from public filings, I find that stocks held by highly levered hedge funds subsequently have more negatively skewed returns than stocks held by less levered funds. This finding extends to the aggregate U.S. market index. I relate this effect to fire sales: highly levered funds are more likely to liquidate long positions when experiencing negative fundamental shocks to the assets they hold and when experiencing funding liquidity shocks.

**Keywords:** Leverage, Return skewness, Fire sales, Hedge fund

JEL Code: G12, G23

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\*Jiang is at the Chinese University of Hong Kong. Please send correspondence to wenxijiang@baf.cuhk.edu.hk. An online appendix is available at <https://sites.google.com/site/jiangwenxi/>. This paper is based on the first chapter of my doctoral dissertation at Yale University. I am indebted to my advisors, Nick Barberis, Will Goetzmann, Jon Ingersoll, and Hongjun Yan for invaluable support and advice. I also thank Zhuo Chen, James Choi, Bob Comments, John Geanakoplos, Harrison Hong, Weikai Li, Stefan Lewellen, Steve Karolyi, Peter Kelly, Cecil Wang, Lei Xie, and seminar participants at CKGSB, CUHK, Notre Dame, Rochester, UC Irvine and Yale for helpful discussion. I acknowledge financial support from the Whitebox Advisors Doctoral Fellowship. All errors are my own.

# I. Introduction

Anecdotal evidence suggests that the excessive use of leverage by speculators can greatly amplify market crashes. During the stock market collapse in the summer of 1998, for example, Long-Term Capital Management (LTCM) was blamed for taking an extremely high level of leverage and consequently being vulnerable to adverse economic shocks. To meet margin calls, LTCM was forced to sell a large fraction of its holdings, including stocks. It is widely believed that this pushed the stock market lower and induced selling by other leveraged institutions, causing further market declines and a downward spiral.<sup>1</sup> In the view of chairpersons of major U.S. regulatory agencies (Rubin, Greenspan, Levitt, and Born, 1999), “excessive leverage can greatly magnify the negative effects of any event or series of events on the financial system as a whole ... [and] can increase the likelihood of a general breakdown in the functioning of financial markets.”

A similar destabilizing effect of leverage has also been recognized in other events, including the stock market crashes in 1929 and 1987, the quant crisis in 2007, and the financial crisis in 2007 to 2008.<sup>2</sup> Motivated by the common interpretation of these events, a large body of theoretical literature points out the potentially negative impact of leverage on asset prices and financial stability (e.g., Shleifer and Vishny (1992), Gromb and Vayanos (2002), Geanakoplos (2003), and Brunnermeier and Pedersen (2009)).

The link between theory and evidence, however, remains a challenge. There has been less systematical empirical analysis of speculators’ leverage and its relation to asset prices and systemic risk. The main obstacle is the lack of data. In recent decades, hedge funds have played a dominant role as speculators in public equity markets. At the same time, they have been exempt from regulatory disclosures that would allow for direct calculations of leverage. Several papers attempt to address this issue by using indirect measures of leverage. For example, Schwert (1989), Hsieh and Miller (1990), and Hardouvelis (1990) examine how changes in regulatory margin requirements influence stock volatility but reach very different conclusions.

This paper aims to provide, to my knowledge, the first large-sample evidence on whether and

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<sup>1</sup>For more details about this event, see Rubin et al. (1999), Edwards (1999), and Lowenstein (2000).

<sup>2</sup>For the stock market crash in 1929, see Kindleberger (1978) and White (1990). For the “Black Monday” stock market crash in October 1987, see Presidential Task Force on Market Mechanisms and Brady (1988). For the quant crisis in August 2007, see Khandani and Lo (2011). For the recent financial crisis in 2007 to 2008, see Greenlaw et al. (2008) and Brunnermeier (2009).

how the use of leverage by speculators increases the likelihood and magnitude of a crash in equity prices. I start by developing a direct measure of hedge fund leverage. I construct a novel dataset of U.S. hedge funds' leverage based on regulatory disclosures required by the Dodd-Frank Act.<sup>3</sup> This leverage data is only available from 2011 to 2013. However, it provides a basis for estimating leverage over a much longer sample period. Specifically, I find that a hedge fund's leverage is highly predictable from some fund characteristics, such as trading style and level of portfolio diversification ( $R^2 = 47\%$ ). Since all of these predictors are observable in the pre-reporting period, I am able to extrapolate a hedge fund's leverage at a certain point of time before 2011 by using the predictors observed at this point and the relationship between fund leverage and characteristics derived in the reporting sample.

To verify this extrapolated leverage measure, I show that it matches well with the aggregate time-series of actual leverage calculated by Ang, Gorovyy, and van Inwegen (2011), who have access to proprietary data on a subset of hedge funds. Also, at individual fund level, I find that a fund's extrapolated leverage tends to be lower when broker-dealers are insolvent, and this tendency appears to be stronger among hedge funds using high leverage.

Then, I link hedge funds' leverage to the price of stocks they hold. Using a large panel dataset from 2001 to 2013, I test the main hypothesis that stocks held by leveraged hedge funds are more prone to crashes in prices. The mechanism is following. Hedge funds typically obtain leverage via short-term collateralized borrowing, which relies on the value of the stock being held. When the stock price drops, levered hedge funds holding the stock may have to deleverage and liquidate their positions, mostly because collateral value dips below the threshold to maintain the levered position (i.e., margin calls) or because funds tend to reduce risk exposure immediately following losses. This forced selling can push the stock price lower and trigger more fire sales by other levered holders of this stock, pushing the price even lower and leading to a downward spiral that ends in a large crash. In the long run, as the downward selling pressure fades away, the price gradually reverts to fundamental value.

Based on this intuition, I first investigate whether stocks held by highly levered hedge funds subsequently exhibit more negatively skewed returns. The negative return skewness is thought of

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<sup>3</sup>The full name is "Dodd-Frank Wall Street Reform and Consumer Protection Act." Most regulations regarding the hedge fund industry are in Title IV, or "Private Fund Investment Advisers Registration Act of 2010."

as an indicator of the downward spiral in asset prices in the literature (e.g., Chen et al. (2001) and Brunnermeier et al. (2009)). The explanatory variable I am interested in is “stock-level leverage”, i.e., the average (extrapolated) leverage of all hedge funds holding the stock. One alternative hypothesis that could also explain the negative correlation between leverage and skewness is that levered hedge funds may *prefer* to hold certain types of assets that appear to have left-skewed future payoffs. In an effort to rule out this channel, I regress a stock’s future skewness on the recent deviation of stock-level leverage from its trend (i.e., from its moving average over the past eight quarters), which is meant to remove unobservable firm or fund fixed effects (e.g., fund style) that are correlated with leverage and return skewness. I also control for the stock’s current return skewness and a number of characteristics that are known to predict future return skewness, including turnover, volatility and past returns.

With this specification, I find that a stock whose hedge fund holders exhibit an increase in leverage relative to its trend is predicted to have more negatively skewed returns. This leverage effect is statistically and economically significant and robust to several alternative specifications. Furthermore, consistent with the fire-sale hypothesis, the effect appears to be significantly stronger among stocks heavily held by hedge funds. This pattern is less obvious to reconcile with the “preference” hypothesis.

Further, I extend my analysis to the aggregate stock market index. Specifically, I run an analogous time-series regression to test whether an increase in aggregate hedge fund leverage forecasts more negatively skewed market returns. Although the statistical power of this time-series regression is lower due to the small number of observations, I nonetheless find an effect that is qualitatively similar to that in the cross-sectional regressions. The economic magnitude of the coefficient is sizable.

Next, I implement two event studies and provide additional evidence to the leverage-induced fire-sale mechanism. As mentioned above, a negative shock in the price of a stock can be amplified by fire sales from the stock’s levered hedge fund holders, leading to low current returns and undervaluation for the asset being sold but high subsequent returns as the price reverses to fundamental value in the long run.

My first event study finds empirical evidence that is consistent with these predictions. Using negative earnings surprises as a proxy for fundamental shocks, I find that stocks held by highly

levered hedge funds tend to experience larger price declines within a 5-day window around the announcement of bad earnings, compared to stocks held by less levered funds, all else equal. Also, the subsequent long-run return for stocks held by highly levered funds tends to be higher.

In addition to fundamental shocks, leveraged hedge funds are also vulnerable to an adverse shock to its brokers' lending capacity. That is, when a broker who lends to a hedge fund is insolvent, the fund may be forced to deleverage and to unwind its holdings, triggering the downward spiral in the price of stocks being sold. My second event study provides empirical supports to this prediction. During the weeks in which there is a jump in a composite index of broker-dealers' credit default swap (CDS) prices, stocks held by highly levered hedge funds exhibit large price declines than stocks held by less levered funds, and, after four weeks, the larger declines are reversed.

The findings of this paper are consistent with the evidence of market instability related to the use of debt by speculators. Brunnermeier, Nagel, and Pedersen (2009) find that high-interest rate currencies tend to have more negatively skewed returns as they are held long by leveraged carry traders. Mitchell and Pulvino (2012) document substantial mispricing of a few corporate securities normally traded by arbitrageurs when borrowing was extremely difficult during the crisis in 2008. By developing a direct measure of speculators' leverage and implementing a large-sample analysis, this paper provides more systematic evidence. Also, my novel leverage measure overcomes the long-standing obstacle to empirical research on hedge fund leverage, namely the lack of data. My measure, derived from public mandatory disclosures, can be easily adopted in future research.

Coval and Stafford (2007) and Mitchell, Pedersen, and Pulvino (2007) document the price impact of fire sales caused by outflows from mutual funds and convertible bond hedge funds, respectively. Ellul, Jotikasthira, and Lundblad (2011) and Merrill, Nadauld, Stulz, and Sherlund (2012) find evidence of fire sales by insurance firms who are constrained by regulatory capital requirements. This paper investigates the speculator vulnerability that stems from the use of leverage and its impact on asset prices, and thereby complements the empirical literature on fire sales.

This paper is also closely related to the current literature on intermediary leverage and its implications for asset prices. Adrian and Shin (2010) analyze broker-dealers' leverage. Using a proprietary dataset of hedge fund leverage, Ang, Gorovyy, and van Inwegen (2011, AGV hereafter) find that hedge funds lever up when funding costs are low and when the stock market value is high.

Adrian, Etula, and Muir (2014) show that the innovation to broker-dealer leverage is a useful pricing factor. Finally, this paper is broadly related to the theoretical literature on the destabilizing role of intermediaries on asset prices and market stability through different amplification mechanisms (e.g., Bernanke and Gertler (1989), Shleifer and Vishny (1992), Kiyotaki and Moore (1997), Gromb and Vayanos (2002), Geanakoplos (2003), and Brunnermeier and Pedersen (2009)).

The paper proceeds as follows. Section II discusses the institutional background and develops testable hypotheses. Sections III and IV introduce the data and the method for extrapolating historical leverage. Section V presents empirical results. Section VII concludes. Supplemental materials are included in an online appendix.

## II. Institutional Background and Hypotheses

### A. *Collateralized borrowing*

One main source of leverage for equity hedge funds is short-term, collateralized borrowing from their prime brokers via margin debt or security lending. For example, suppose that a hedge fund plans to buy shares with a value of \$100 using a leverage ratio of 2. The hedge fund would buy the shares with \$50 of its own capital and \$50 borrowed from the broker, and post these shares as collateral against the loan.<sup>4</sup> To limit the excessive use of credit when investors purchase and hold securities, U.S. regulatory agencies set the minimum initial margin to be 50%, a rule known as Reg T. Reg T is often referred to as a position-based margining system, which does not take into account hedges or other offsets between different positions.

In practice, however, most prime brokers use a risk-based or “portfolio margining” system, which relies on proprietary risk models and determines the margin requirement based on the overall risk of a portfolio. As a result, portfolio margining substantially reduces the margin requirements for hedge funds compared to Reg T.<sup>5</sup> Moreover, it means that hedge funds with a more diversified

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<sup>4</sup>The case for a short position is similar: the hedge fund borrows \$100 in shares from the broker to sell short, and to achieve the same leverage level the fund posts \$50 cash as collateral to the broker.

<sup>5</sup>Regulators have legalized the use of portfolio margining system by amending Reg T in 1998 and 2005. But regulators still require broker-dealers to use exchange-approved “portfolio margining” programs and to limit it to certain types of assets. In practice, however, prime brokers can get around regulations by arranging trades off-shores or writing synthetic total return swaps. It is now common to apply risk-based margining to an equity portfolio, or even to a portfolio across asset classes. See, e.g., Berman (2009) and Brunnermeier and Pedersen (2009) for more details.

portfolio can obtain more leverage. This observation motivates the use of portfolio diversification measures as a predictor of hedge fund leverage in Section IV.

Several features regarding the collateralized borrowing arrangement contribute to the fragility of leveraged hedge funds. First, collateral value is marked to market. When the asset price falls, the loss in the value of the collateral is immediately reflected in the fund’s account. If the collateral value drops below the minimum margin requirement for maintaining the levered position, the fund has to put up additional capital to avoid forced liquidation. This is known as margin calls, and generates fire sales by distressed funds when prices fall.

Second, the “portfolio margining” scheme often requires a higher margin when the asset value falls. This is because the risk model on which the scheme relies usually assumes that uncertainty and asset volatility increase following negative shocks (see, e.g., Geanakoplos (2003)). As lenders increase the margin, some leveraged funds, who would not otherwise have received margin calls, are forced to liquidate shares.

Third, in addition to the forced selling, leveraged hedge funds may also voluntarily unwind long positions following bad news or trading losses. This may be driven by hedge funds’ internal risk management controls, which assume higher uncertainty following bad news. Hedge funds thereby tend to deleverage and lower their risk exposure (See Adrian and Shin (2013)). Other reasons might include wealth effect (Xiong (2001)) or agency issues such as managerial career concerns (Brown, Goetzmann, and Park (2001)). The risk management tool of this kind is “stop-loss” orders and portfolio insurance, which are thought to have contributed to the stock market crash in 1987 (see, e.g., Shiller (1988) and Roll (1988)).

All three factors imply that hedge funds *pro-cyclically* adjust their leverage ratio. Namely, hedge funds tend to deleverage when the value of assets falls. I find some supportive evidence to this point in my data. Following Adrian and Shin (2010) who document the pro-cyclicality of broker-dealer leverage, I plot annual changes in total assets owned by each hedge fund against changes in its leverage and find a robust positive relation; see Figure 1.

**[Place Figure 1 about here]**

Another salient factor that contributes to leveraged investors’ fragility is the counter-party risk of their prime brokers. Broker-dealers typically employ much higher leverage than hedge funds and

rely on external financing through inter-bank loans, the repo market, and other sources. When a broker-dealer becomes insolvent and has to cut its lending, hedge funds who borrow from the broker may be forced to deleverage as well, even if these fund themselves are financially sound. Aragon and Strahan (2012) document that during the recent episode of Lehman’s failure, hedge funds connected with Lehman experienced forced liquidation of their holdings.

### *B. Testable hypotheses*

The discussion above has meaningful implications to asset prices. Leveraged speculators are vulnerable to a variety of adverse economic events, such as shocks to the value of their holdings and shocks to their brokers’ lending capacity. In presence of a negative shock, leveraged investors are more likely to become financially distressed than are investors using little leverage. Due to frictions such as slow moving capital or limited participation, distressed investors are forced to liquidate their holdings at a fire-sale price, which is lower than the asset’s fundamental value. This forced selling can further magnify the negative effect on prices and trigger more fire sales from other leveraged investors, leading to a downward spiral in asset prices. However, in the long run, the price of distressed assets will gradually revert to fundamental value. Also, note that such amplification mechanism does not apply to *positive* shocks. This intuition implies several testable hypotheses regarding the prices of stocks held long by leveraged hedge funds.<sup>6</sup>

The first hypothesis is about the return distribution of individual stocks; see Hypothesis 1.

*HYPOTHESIS 1: Stocks held by highly levered hedge funds tend to exhibit more negatively skewed returns in the subsequent period, compared to stocks held by hedge funds using little leverage, all else equal.*

The negative skewness of returns is thought of as a measure of the likelihood of a crash in asset prices in the literature (e.g., Chen, Hong, and Stein (2001), Bris, Goetzmann, and Zhu (2007), and Brunnermeier, Nagel, and Pedersen (2009)). Hypothesis 2 is to investigate whether the relationship can extend to the aggregate stock market. This is a more economically important question, particularly for regulators who are concerned with whether the excessive use of leverage can increase systemic risk.

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<sup>6</sup>The intuition can be also applied to the prices of stocks that are being shorted by leveraged investors. But, as we do not observe hedge funds’ short positions in my data, here I omit the discussion.



HYPOTHESIS 2: *When aggregate hedge fund leverage is high, the aggregate stock market tends to have more negatively skewed returns in the subsequent period.*

The next two hypotheses are regarding how stock prices react to economic events. The leverage-induced fire-sale mechanism implies that the prices of stocks held by highly levered hedge funds tend to overshoot around a negative event. I focus on two types of events, i.e., fundamental shocks to stock value and liquidity shocks to broker-dealers.<sup>7</sup>

More precisely, for fundamental shocks, I look at negative earnings surprises, which are easy to measure and identify by following the literature. One may concern that the negative effect of a fundamental shock can be limited if the leveraged investor has a well-diversified portfolio. This is a reasonable concern, but note that it only biases the fire-sale effect towards zero. Also, although that one stock happens to have a bad earnings report is not severe enough to trigger a margin call for a fund's whole portfolio, the fund may still liquidate the stock immediately due to reasons such as risk management controls (e.g., "stop-loss" orders). Here is Hypothesis 3

HYPOTHESIS 3: *Among stocks that experience an extremely negative unexpected earnings report, stocks held by highly-levered hedge funds tend to have lower returns around the announcement day but higher long-run returns after the announcement, compared to stocks held by less levered funds, all else equal.*

To measure the aggregate level of broker-dealers' insolvency, I use a composite index of all U.S. major investment banks' CDS prices following Ang et al. (2011). During a week in which this index has a jump, highly levered hedge funds are more likely to experience forced deleveraging than funds using little leverage. The implication to stock prices is summarized in Hypothesis 4.

HYPOTHESIS 4: *When there is a negative shock to dealer-brokers' solvency, stocks held by highly-levered hedge funds tend to have lower returns around the event but higher long-run returns after the event, compared to stocks held by less levered funds, all else equal.*

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<sup>7</sup>Another type of shock that worth examining is outflows of hedge funds. Unfortunately, for the most hedge funds in my sample, I do not have information on their fund flows.

### III. Data

The primary data source in this paper is Form ADV, an SEC regulatory filing that is required for all investment managers who qualify as an “investment adviser” under the Investment Advisers Act of 1940. Before the passage of the Dodd-Frank Act in 2010, hedge funds were exempt from registration with the SEC and from filing Form ADV.<sup>8</sup> The Dodd-Frank Act, however, imposed a significant regulatory reform on the hedge fund industry. In particular, starting from fiscal year 2011, the SEC required *all* U.S. hedge fund advisers with more than \$150 million in assets under management (AUM) to register with the SEC and to file Form ADV annually.<sup>9</sup>

Under the Dodd-Frank Act, the SEC also adopted several crucial amendments to Form ADV and imposed substantially more disclosure requirements on investment advisers. I use these additional disclosures to develop a method of calculating the level of leverage hedge fund advisers use.

#### *A. Constructing hedge fund samples*

This first step is to obtain a list of hedge fund advisers who filed the amended Form ADV. Form ADV filings include investment advisers of all types, such as mutual funds, pension funds, private equity funds, and hedge funds. However, this paper focuses on hedge funds, as they are the category that extensively uses leverage to implement their trading strategies. To screen out those advisers whose major line of business is not hedge fund management, I require an adviser to have more than 80% of AUM from its hedge funds. The procedure is in the spirit of the method developed by Brunnermeier and Nagel (2004) and Griffin and Xu (2009).<sup>10</sup> From 2011 to 2013, the list includes 983 unique hedge fund advisers. I label it as Sample A.

The second step is to identify equity hedge funds in Sample A. The term “equity hedge fund” here refers to funds that invest in U.S. public stocks as at least one of their major strategies. Since this paper focus primarily on stock prices, the leverage ratio of funds that mostly invest in non-equity securities, such as fixed income funds, is less relevant to my analysis. I apply two criteria to identify equity hedge funds. First, I keep advisers that regularly file Form 13F.<sup>11</sup> Since

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<sup>8</sup>Filing was voluntary except for a single year, 2006. See Brown et al. (2008) for details.

<sup>9</sup>In this paper, I use “hedge fund adviser”, “hedge fund management company”, and “hedge fund” interchangeably.

<sup>10</sup>In their papers, they used a 50% cutoff. As the amended version of Form ADV provides a more accurate estimate of the fraction, to be conservative, I increase the cutoff to 80%. Details are in the online appendix.

<sup>11</sup>All 13F filings are downloaded through Thomson Reuters on Wharton Research Data Services (WRDS).

1978, all institutions with more than \$100 million AUM are required to file Form 13F quarterly for all U.S. equity long positions worth over \$200,000 or consisting of more than 10,000 shares. I manually merge hedge fund advisers in Sample A with 13F via the advisers' names. By doing this, I also obtain hedge funds' portfolio information and can link a fund's leverage to the price of stocks the fund holds long. Second, I drop hedge funds with a self-reported investment strategy of fixed income, global macro, real estate, or fund of funds. My final sample thus consists of equity long-short, event-driven, relative value, and multi-strategy hedge funds. Information about each hedge fund's strategy is hand-collected from its client brochure in Part 2B of Form ADV.<sup>12</sup> I label this equity fund subset of Sample A as Sample B; it contains 448 unique hedge fund advisers.

Sample B is only available from 2011 to 2013, and for hypothesis testing may lack sufficient power. To resolve this issue, I extend Sample B backwards for ten years.<sup>13</sup> In order to address possible survivorship bias when doing so, the third step is to create a supplementary hedge fund list which contains funds that went out of business before 2011. Following the method used in Griffin and Xu (2009), I start with a list of all investment management companies who reported to two commercial hedge fund databases, i.e., Lipper TASS or Morningstar CISDM, from 2001 to 2010. Similar to before, I first keep investment companies whose primary business lies in hedge fund management.<sup>14</sup> Second, I keep hedge funds who have records in 13F filings and whose primary investment strategy is classified as equity long-short, event-driven, relative value, or multi-strategy.<sup>15</sup> Finally, I add hedge funds in this list to Sample B and label the combined sample as Sample C.<sup>16</sup>

Panel A of Table I reports the number of hedge funds in Samples A, B, and C in each year. In 2001, Sample C consists of 152 hedge funds and grows quickly to 395 funds in 2008. Over the financial crisis, the number drops to 374 in 2009, before rebounding to 439 by the end of 2013.<sup>17</sup>

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<sup>12</sup>The description of each investment strategy is listed in Appendix B.

<sup>13</sup>Ten years is arbitrary. Since my sample includes much fewer hedge funds in the earlier period, I start my sample period in 2001 to be conservative. The results are robust to starting the sample in 1996 and are reported in the online appendix.

<sup>14</sup>Here I follow Griffin and Xu (2009)'s criteria, which include 1) a company has over 50% of its investments listed as "other pooled investment vehicles" (private investment companies, private equity, and hedge funds) or over 50% of its clients as "high net worth individuals", 2) the company charges performance-based fees, and 3) the company does not manage any mutual funds.

<sup>15</sup>For details on how to categorize hedge fund advisers by investment strategy based on information in TASS or CISDM, see Appendix B.

<sup>16</sup>Note that this procedure may not completely eliminate survivorship bias. Because TASS and CISDM are based on voluntary reports, hedge funds that have never appeared in these databases but went out of business before 2011 are not included in Sample C.

<sup>17</sup>Sample C contains slightly more funds than Sample B in 2011 to 2013. This is because the cutoff used to screen out non-hedge-fund advisers when constructing Sample B and the supplementary list is different. The former is 80%,

Sample C contains 621 unique funds, 439 (or 70.7%) of which remain in the sample by the end of 2013.

**[Place Table I about here]**

### *B. Calculating a hedge fund's leverage*

Although the new Form ADV does not require hedge fund advisers to explicitly report their leverage, it provides sufficient information to calculate the leverage for *some* hedge funds. A brief summary of the method follows, and more details are in an online appendix.

In Form ADV, every investment adviser reports assets under management in Part 1A. To determine the asset value, the SEC adopted the *gross* asset value (GAV) as the unified method for the purpose of monitoring systemic risk. According to Form ADV instructions, the asset value is calculated without deduction of “any outstanding indebtedness or other accrued but unpaid liabilities”.<sup>18</sup> That is, the amount should include the value of securities purchased on margin or value of securities borrowed to sell short. Also, in Part 2B, investment advisers need to upload a copy of a client brochure as an attachment. The brochure written in plain english aims to provide clients with general business information, including the adviser’s total AUM. The adviser has discretion on how to calculate asset value here.<sup>19</sup> To reflect their true size, some advisers disclose the *net* asset value (NAV).

For advisers who do report NAV, I define their LEVERAGE as the ratio of GAV to NAV. For those who do not report NAV, the observation of leverage is missing. Like most variables in Form ADV, this leverage measure is at the investment company level. As shown in Panel A of Table I, for 250 of 790 hedge fund advisers in Sample A, their leverage ratio in 2013 is observed using this methodology. The reporting rate is higher for Sample B – we can calculate leverage ratios for approximately 40% of fund-year observations.

Three points regarding this leverage data are particularly noteworthy. First, one concern is that hedge funds whose leverage is observed may not be representative of the population. I alleviate this

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while the latter is 50% due to the data limitation of the old version of Form ADV.

<sup>18</sup>See amended Form ADV: Instruction for Part 1A, instr. 5.b., available at <http://www.sec.gov/about/forms/formadv-instructions.pdf>

<sup>19</sup>See General Instructions for Part 2 of Form ADV, page 2, available at <http://www.sec.gov/about/forms/formadv-part2.pdf>

concern by comparing my summary statistics to those reported in the SEC’s Annual Staff Report on Form PF. The Dodd-Frank Act requires hedge funds to directly report their book leverage in Form PF. Although all filings in Form PF are highly confidential, the SEC discloses some summary statistics in this annual staff report, which I use to verify my estimates. According to the report, the average leverage of hedge funds with more than \$500 million AUM is 1.72 in 2012, versus 1.98 for funds with comparable size in my sample.<sup>20</sup>

In the online appendix, I address this selection issue more carefully. I develop an instrument variable and implement the two-stage Heckman model.<sup>21</sup> It turns out that the corrected mean is very close to the unadjusted average and the correction term (i.e., Heckman’s lambda) is insignificant, indicating that the selection bias is plausibly negligible to my main analysis.

Second, this definition of leverage is best interpreted as the “gross leverage” (or “book leverage”, or “balance-sheet leverage”) that is widely used by industry professionals. It accounts for leverage obtained through explicit borrowing, but does not capture the implicit leverage that funds exploit when investing in financial instruments such as derivatives. This may lead to an under-estimation of a hedge fund’s real economic exposure, particularly for funds with strategies focused on derivatives, such as global macro funds. However, if gross leverage is correlated with overall leverage, my measure can still effectively capture the impact of leverage. Jiang (2014) shows that gross leverage is indeed strongly correlated with other widely-used risk-taking measures.

Third, the leverage data are based on mandatory disclosures which promote quality and availability. The leverage variables in commercial databases only provide a summary of a hedge fund’s whole leverage history and thus are not time-varying.<sup>22</sup> One exception to this is the leverage data used in AGV (2011). Unfortunately, their data are from a proprietary source and are not accessible to the public.

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<sup>20</sup>The SEC’s Annual Staff Report on Form PF is available at <http://www.sec.gov/news/studies/2013/im-annualreport-072513.pdf>.

<sup>21</sup>The instrument variable (IV) is a set of dummies indicating whether an adviser hires a third-party company to file Form ADV, *and*, if any, which company they hire. The idea is that, for funds who hire a third-party company to write the brochure, whether the fund reports NAV or GAV largely depends on the third-party company’s preference, which is plausibly not directly related to the fund’s choice in leverage. The IV is based on a text analysis on the language used in the brochure. See the online appendix for more details.

<sup>22</sup>For example, TASS contains three variables regarding leverage for each hedge fund: a dummy variable indicating whether a fund uses leverage, the average leverage a fund employed since it opened, and the maximum leverage a fund has ever taken.

### *C. Summary statistics of hedge fund leverage*

Panel B of Table I presents summary statistics of leverage of reporting hedge funds in Samples A and B. The term “reporting hedge fund” refers to those with sufficient information in Form ADV to allow their leverage to be directly calculated. Two characteristics of the distribution of hedge fund leverage are worth discussing. First, while the average level is modest, there is considerable dispersion in hedge fund leverage. The 25th percentile of Sample A funds is 1.29 and the 75th percentile is 1.92. The distribution is strongly right-skewed. The skewness of leverage of hedge funds in Sample B, for example, is 4.28.

Second, there is a strong strategy fixed effect. Among the four categories in Sample B, event-driven funds have the lowest average leverage, 1.39, while relative value funds have the highest, 3.21. Since leverage is the tool by which funds reach their volatility targets, hedge funds tend to lever up most on low-volatility assets, consistent with the strategy effect. This finding also motivates me to use strategy dummies as predictors of hedge fund leverage in Section IV.

### *D. Other data sources*

This paper obtains U.S. stock return and trading information from the Center for Research in Security Prices (CRSP), accounting variables from Compustat, and analyst forecasts records from Institutional Brokers’ Estimate System (IBES). The sample used to hypothesis testing consists of all common stocks (i.e., with share code of 10 or 11 in CRSP) in NYSE, AMEX, and NASDAQ from January 2001 to December 2013, except those with prices less than \$5 at the beginning of each quarter. All variables are constructed following the standard methods in the empirical asset pricing literature. Details are in Appendix A.

## **IV. Extrapolating Hedge Funds’ Leverage**

In this section, I first attempt to find predictors of hedge fund leverage. Specifically, I use the reporting hedge fund sample in 2011 to 2013 and project leverage onto funds’ characteristics that are observable in the pre-reporting period. Then, I use the coefficients and fund characteristics that exhibit strong correlation with leverage to extrapolate hedge funds’ historical leverage. Finally, I conduct several tests and verify the extrapolated leverage measure.

### A. Predictors of hedge fund leverage

The main difficulty in searching the predictors is the lack of reliable information on hedge fund characteristics. The previous literature typically relied on two data sources. One is commercial hedge fund databases, such as TASS and CISDM. However, those commercial databases, based on voluntary reports, suffer from selection bias and other quality issues.<sup>23</sup> The other source is hedge funds' 13F filings, which only have information on the long side of a fund's equity portfolio. Nevertheless, the 13F data, as a mandatory disclosure, has fairly high data quality and is available every quarter since 1980. Also, since both Form ADV and 13F are filed at management company or adviser level, variables from one source can match well with the other. Therefore, I primarily focus on variables constructed on hedge funds' 13F filings.

The first set of predictors is motivated by the widely used "portfolio margining" system. Under this metric, hedge funds can benefit from a more diversified portfolio, i.e., obtain higher leverage from brokers. To measure the degree of diversification, I follow Goetzmann and Kumar (2008) and construct two variables. The first one is the log of one plus the number of stocks in a hedge fund's 13F portfolio, denoted as LNNSTK. A higher number of stocks indicates a more diversified portfolio. The second measure is the sum of squares of each stock's portfolio weight, denoted as SSPW. SSPW ranges from 0 to 1, where 1 represents the most concentrated portfolio. One drawback of this measure is that it does not capture offsetting long-short positions.

The third measure is active share (denoted as ACTSHARE, Cremers and Petajisto (2009)), which equals  $\frac{1}{2} \sum_i |w_i - w_{mkt,i}|$ , where  $w_i$  is the weight of stock  $i$  in the fund's portfolio and  $w_{mkt,i}$  is the weight of stock  $i$  in the market portfolio. It measures the degree to which a fund's long-side portfolio deviates from the market portfolio; a lower value of ACTSHARE means that the long-side portfolio is closer to the market.

As the distribution of leverage is positively skewed, I use the log of LEVERAGE, denoted as

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<sup>23</sup>By merging Form ADV with TASS and CISDM, I find that there are two kinds of selection bias: 1) some hedge fund advisers (likely successful ones) in Form ADV never show up in TASS or CISDM, and 2) for funds that are reporting to TASS or CISDM, they typically do not file *all* hedge funds they manage. Thus, variables computed by aggregating individual funds' information in TASS or CISDM may not be available or reliable. Moreover, the literature on hedge fund performance uncovers several kinds of selection bias from these commercial databases, including TASS, CISDM, and others (see Brown et al. (1992) and Stulz (2007)). Also, for quality issues, see Bollen and Pool (2009) and Patton et al. (2012), who find that there exists manipulation in reporting and manual revision to historical underperformance in these commercial databases.

LNLEV, in regressions to eliminate the potential impact of outliers. The regression is specified as

$$LNLEV_{j,t} = \alpha + \beta_1 LNNSTK_{j,t} + \beta_2 SSPW_{j,t} + \beta_3 ACTSHARE_{j,t} + \epsilon_{j,t} \quad (1)$$

for reporting hedge fund  $j$  in Sample B at year  $t \in \{2011, 2012, 2013\}$ . All variables on the right-hand side are calculated using the 4th quarter 13F filing in each year.

Panel A of Table II presents summary statistics. Comparing them to similarly measured values for mutual funds, hedge funds are much less diversified. The number of stocks in long positions, for example, has a median of 35. Also, the average active share is 84%, compared to approximately 60% reported in Cremers and Petajisto (2009) for mutual funds.

I start by running univariate regressions using each measure to see whether the relationship between diversification and leverage, if any, can be captured by all the measures. As shown in columns (1) - (3) in Panel B of Table II, the coefficient on each diversification measure is significant, and the signs all indicate that funds with a more diversified long portfolio tend to have higher leverage. Further, comparing the adjusted  $R^2$ , we find that the log of the number of stocks in the portfolio, LNNSTK, stands out and has the strongest explanatory power (with a  $R^2$  of 31%). In column (4), I include the quadratic term of LNNSTK and find that this non-linear specification fits the leverage distribution better as the  $R^2$  increases 37%. This captures the well-known non-linear relationship between the number of stocks and diversification of idiosyncratic risk. Finally, I run a horse race by including all the diversification variables in a single regression. According to the results in column (5), the  $R^2$  stays almost the same as in column (4), and the coefficients of SSPW and ACTSHARE become insignificant, indicating that LNNSTK, i.e., the number of stocks held long, is the main driver in predicting leverage.

**[Place Table II about here]**

The second set of variables aims to comprehensively describe a hedge fund's investment strategy and trading style. This is motivated by the literature on hedge fund performance: Brown and Goetzmann (2003) and Fung and Hsieh (1997), for example, find that hedge fund styles persistently contribute to the cross-sectional variability of performance. Given that hedge funds use leverage to magnify expected returns and target volatility, leverage ought to have strong correlation with a



fund's style and strategy.

The most straightforward variables in this set are the strategy dummies. As shown in the bottom of Panel B of Table I, we indeed find significant strategy fixed effects on leverage. However, strategy dummies are too coarse to comprehensively describe a fund's style. Thus, I also include portfolio turnover, denoted as *PORTTURN*. It equals the minimum of the value of selling and buying within a quarter scaled by the total portfolio value at the beginning of the quarter, as in Griffin and Xu (2009). The mean turnover rate in our sample is 26%, and there is a sizable heterogeneity (with a standard deviation of 16%).

Column (6) shows the result of regressing *LNLEV* on strategy dummies, and we can see that all coefficients are statistically significant and the  $R^2$  is 17%. Meanwhile, as shown in column (7), *PORTTURN* also exhibits a positive correlation with *LNLEV*.<sup>24</sup>

For my final backcast model, I only employ significant predictors, i.e., *LNNSTK*, *LNNSTK*<sup>2</sup>, *PORTTURN*, and strategy dummies. The estimation is shown in column (8). The magnitude of coefficients before strategy dummies and *PORTTURN* goes down, indicating that part of the style effect is captured with the diversification effect. However, all coefficients are still statistically significant, and the  $R^2$  is 47%.

The final version of the backcast model is the following: for a hedge fund  $j$  in Sample C at quarter  $t$ , the log of its extrapolated leverage (denoted as  $LN(XLEV_{j,t})$ ) is given by the following equation:

$$\begin{aligned} LN(XLEV_{i,t}) = & .733 - .28LNNSTK_{i,t} + .046LNNSTK_{i,t}^2 + .28PORTTURN_{i,t} \\ & - .096 \text{ EVENT-DRIVEN}_i + .069 \text{ MULTI-STRATEGY}_i \\ & + .28 \text{ RELATIVE VALUE}_i \end{aligned} \quad (2)$$

where  $LNNSTK_{j,t}$  and  $PORTTURN_{j,t}$  are calculated using the 13F filing by fund  $j$  for quarter  $t$ . Strategy dummies are fixed for each fund  $j$  over the whole sample. In the following analysis, I

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<sup>24</sup>In untabulated analysis, I also attempt to categorize a fund's style by looking at the characteristics of stocks in the fund's long portfolio. For example, funds trading the value strategy ought to long value stocks. The characteristics that I consider include beta, size, book-to-market, momentum, prior return, volatility, liquidity, turnover, and institutional ownership. However, the regression results show that these variables have very marginal explanatory power (with a  $R^2$  of 4%). I also look at some fund characteristics available in Form ADV, such as hedge fund age and clientele information. They all have nearly zero correlation with leverage. To save space, I omit the discussion of this analysis here. Results are available upon request.

use the extrapolated leverage variable, i.e., XLEV, in levels.

### B. Robustness and verification test

First, I run a cross-validation test to assess the robustness of the leverage backcast model (Eq.(2)). All reporting hedge funds in Sample B are randomly split into two half-samples, a *training* sample and a *test* sample. Next, I run the same regression as in column (8) of Panel B, Table II, with the *training* sample, and then use the coefficients to extrapolate leverage for hedge funds in the *test* sample. Then, I compare the extrapolated log leverage (denoted as  $\hat{L}$ ) with a fund's actual log leverage (labeled as  $L$ ). Specifically, two measures are constructed to evaluate the model's fit over the *test* sample. The first one is  $R^2(test) = Var(\hat{L}_j)/Var(L_j)$  for all hedge funds  $j$  in the *test* sample; the other one is  $RMSE = \sqrt{\frac{1}{N_{test}} \sum_{j \in test} (\hat{L}_j - L_j)^2}$ , where  $N_{test}$  is the number of funds in the *test* sample. I repeat this procedure 400 times and the average of these statistics is shown in Panel A of Table III. The model fits the *test* sample data well with  $R^2(test)$  of 0.48 and RMSE of 0.30.

In addition, I run an OLS regression of  $L$  on  $\hat{L}$  on the *test* sample. The bottom two rows of Panel A report the average of the coefficient  $b$  of  $\hat{L}$  and the  $R^2$ . I find that the extrapolated leverage is a statistically powerful predictor of actual leverage. The coefficient on  $\hat{L}$  equals 0.98, which is close to one, and the  $R^2$  equals 0.44. In sum, the result of cross-validation tests eliminates the concern of overfitting.

**[Place Table III about here]**

Also, to examine how the backcast model (Eq.(2)) can capture the variations in hedge funds' leverage over the time, I conduct a similar validation test using the observations in 2013 as the *training* sample and observations in 2011 and 2012 as the *test* sample. Panel B of Table III presents the estimates of the same measures I use in Panel A. All four measures do not appear to be materially different from the result in Panel A; for example,  $R^2$  equals 0.46 for the sample of 2011 and 0.42 for 2012, indicating that  $\hat{L}$  predicted by the coefficients estimated from the sample of 2013 can fit  $L$  in 2011 and 2012 quite well. I run the test again but use 2011 as the *training* sample and 2012 and 2013 as the *test* sample, and find similar results.

There is another methodological concern with the extrapolated measure of leverage (i.e., XLEV). The backcast model Eq.(2) is estimated in 2011 to 2013, but the relation may not be the same before this period. To address this, I implement two tests. First, I compare XLEV with actual leverage reported in AGV (2011). As noted above, AGV (2011) obtain a proprietary dataset of leverage from a large fund of hedge funds. Their sample contains 208 unique hedge funds and spans the period from December 2004 to October 2009.

I run a contemporaneous time-series regression of the mean leverage reported in AGV (2011) on the mean of XLEV in both levels and first differences.<sup>25</sup> As shown in Panel B of Table III, the coefficients on the mean of XLEV are significantly positive with a  $t$ -statistic of 5.8 in levels and 2.5 in first differences. The effect is also economically meaningful – the  $R^2$  is 70% for the regression in levels and 29% in first differences. In addition, I run the same regression but use the dispersion of leverage rather than the mean. That is, I regress the interquartile of AGV’s leverage on the interquartile of XLEV. Columns (3) and (4) present the result: the coefficients on the interquartile of XLEV are significantly positive with a  $t$ -statistic of 5.2 using variables in levels and 5.3 in first differences. The  $R^2$  is 38% in both specifications. Figure 2 plots the time series of XLEV and the leverage reported in AGV (2011), and one can find that they match well.

**[Place Figure 2 about here]**

Second, I check whether XLEV is inversely correlated with the aggregate trend of broker-dealers’ insolvency, which is proxied by a value-weighted index of all U.S. major investment banks’ CDS prices as the proxy (denoted as IBCDS).<sup>26</sup> The approach has two advantages compared to the previous test. First, we can extend the aggregate time-series regression to the full sample period, as IBCDS is available from 2001 to 2013. Second, I am able to verify XLEV at individual fund level. That is, I can test the empirical premise that funds using more leverage are more likely to decrease leverage when IBCDS increase than funds using little leverage.

Table IV reports the regression result. In column (1), I regress the quarterly change of aggregate XLEV (denoted as  $\Delta\text{HFXLEV}$ ) on the contemporaneous quarterly change of IBCDS. The coefficient on  $\Delta\text{IBCDS}$  is significantly negative, indicating that in aggregate hedge funds tend to take less when

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<sup>25</sup>AGV’s data are obtained from Figure 4 and 6 in the original paper and transformed from monthly data into quarterly data.

<sup>26</sup>I follow AGV (2011) to construct the index. Details are in Appendix A.

brokers' CDS price goes up. In column (2), I control for several contemporaneous state variables, including market return, risk-free rate, and market volatility. The coefficient on  $\Delta\text{IBCDS}$  remains negative and statistically significant at 10% level.

In column (3), I run a panel regression of quarterly changes of a hedge fund's XLEV (denoted as  $\Delta\text{XLEV}$ ) on the fund's XLEV in the previous quarter-end,  $\Delta\text{IBCDS}$ , and the interaction term of these two variables. We expect the coefficient on the interaction term to be negative, as highly levered funds ought to be more sensitive to variations in broker-dealers' insolvency. I find this is indeed the case in the data: the coefficient on the interaction term is -0.047 with a  $t$ -statistics of 3.2. Also, the result is robust to control for the state variables and their interactions with past XLEV; see column (4).

Based on the result of these analysis, XLEV plausibly captures the variations of actual hedge fund leverage in both cross-section and time series. In the next section, I link XLEV to stock prices and test hypotheses.

## V. Empirical Results

### A. Stock-level leverage

The key variable I am interested in throughout all my analyses is average leverage of a stock's hedge fund holders. I denote it as SXLEV, for "stock-level extrapolated leverage". In addition, in most of my analysis, I consider two weighting schemes in calculating the variable. One is equal-weighted and defined as below,

$$\text{SXLEV\_EW}_{i,t} = \frac{1}{N_i} \sum_j^{N_i} \text{XLEV}_{j,t}, \quad j = 1, \dots, N_i \quad (3)$$

where  $j$  refers to hedge funds holding stock  $i$  at the end of quarter  $t$ , and  $N_i$  is the total number of hedge funds holding stock  $i$ . If  $N_i = 0$ , I assume that other categories of investors do not take significant leverage and set  $\text{SXLEV\_EW} = 1$ . The second measure is value-weighted by each hedge fund's ownership,  $w_{i,j,t}$ , of the stock,

$$\text{SXLEV\_VW}_{i,t} = \frac{1}{W_{i,t}} \sum_j^{N_i} w_{i,j,t} \text{XLEV}_{j,t}, \quad j = 1, \dots, N_i \quad (4)$$

where  $W_{i,t} = \sum_j^{N_i} w_{i,j,t}$ , i.e., the total ownership by all hedge fund holders. Similarly to before, if  $W_{i,t} = 0$ , I assume that  $SXLEV\_VW = 1$ . In most of my analyses, I use both specifications and reach similar results.

## B. Hypothesis 1: return skewness of individual stocks

### B.1. Specification

Return skewness is calculated using a stock's daily returns during a quarter. Specifically, SKEW for stock  $i$  over quarter  $t$  is defined as

$$SKEW_{i,t} = \frac{n(n-1)^{3/2} \sum_d r_{i,d}^3}{(n-1)(n-2)(\sum_d r_{i,d}^2)^{3/2}} \quad (5)$$

where  $r_{i,d}$  is the de-measured log daily returns for all days  $d$  in quarter  $t$ , and  $n$  is the number of total return observations in that quarter.<sup>27</sup> I require a stock to have at least 50 observations during a quarter to calculate SKEW.

As the baseline measure, SKEW is calculated using market-adjusted returns, i.e., the return of a stock minus the value-weighted average return of all CRSP stocks. However, I also run all regressions with two variations of SKEW based on 1) beta-adjusted returns and 2) returns in excess of the risk-free rate.

I following Chen et al. (2001) to specify the baseline cross-sectional regression. I regress  $SKEW_{i,t+1}$  on  $DSXLEV_{i,t}$  and on several control variables.  $DSXLEV_{i,t}$  refers to *Detrended SXLEV* <sub>$i,t$</sub> , which is equal to  $SXLEV_{i,t}$  minus a moving average of its value over the prior eight quarters. The rationale for doing so is to eliminate stock or fund fixed effects that could drive the correlation between stock-level leverage and skewness. For example, it could be that more aggressive funds take on more leverage, but also hold more negatively skewed stocks. I also control for the stock's current skewness and other firm characteristics that are known to forecast skewness, in an effort to alleviate the concern that aggressive funds prefer to hold stocks that are predicted to be left-skewed.

Thus, the regression is

$$SKEW_{i,t+1} = \alpha + \beta_1 SKEW_{i,t} + \beta_2 DSXLEV_{i,t} + \beta_3 HFHOLD_{i,t} + \gamma' \mathbf{X}_{i,t} + \epsilon_{i,t} , \quad (6)$$

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<sup>27</sup>Results using percentage returns are very similar.

where  $\text{HFHOLD}_{i,t}$  is total hedge fund ownership and  $\mathbf{X}_{i,t}$  is the vector of control variables. Since, compared to hedge funds, other major types of investors, such as mutual funds and retail investors, rarely use leverage, one might consider hedge fund ownership ( $\text{HFHOLD}_{i,t}$ ) a valid proxy for leverage at stock level. However, hedge fund ownership can also reflect hedge funds' information advantage or stock-picking skills, making it an ambiguous measure of leverage. The identification here relies on the direct measure of leverage of hedge fund holders (i.e.,  $\text{SXLEV}$ ), controlling for hedge fund ownership and other stock characteristics.

Control variables include well-known predictors of future return skewness, such as book-to-market ratio ( $\text{BM}_{i,t}$ ), past returns up to four quarters ( $\text{RET}_{i,t}, \dots, \text{RET}_{i,t-3}$ ), firm size ( $\text{LOGCAP}_{i,t}$ ), volatility ( $\text{SIGMA}_{i,t}$ ), and turnover ( $\text{DTURN}_{i,t}$ ). The construction of each variable is standard in the literature and details are in Appendix A. All variables are winsorized at the 1% and 99% level by quarter. Dummy variables for each quarter  $t$  are included in all regressions. Standard errors are double clustered by stock and by quarter, as suggested by Petersen (2009).<sup>28</sup>

Table V reports summary statistics and the correlation matrix for all variables. The means of  $\text{SXLEV\_EW}$  and  $\text{SXLEV\_VW}$  are 2.45 and 2.65, respectively, and the cross-sectional variation is significant with a standard deviation of approximately 1 for both variables. As expected,  $\text{SXLEV\_EW}$  and  $\text{SXLEV\_VW}$  are highly correlated with a correlation coefficient of 0.87. Also,  $\text{SXLEV}$  is strongly associated with firm size.

**[Place Table V about here]**

## **B.2. Results of the baseline regression**

According to Hypothesis 1 developed in Section II, I expect  $\beta_2$  in the regression in Eq.(6) to be negative. Table VI reports the results. Columns (1) to (3) present results using equal-weighted  $\text{SXLEV}$ . In column (1), the dependent variable is  $\text{SKEW}$  calculated using market-adjusted returns. The coefficient on  $\text{DSXLEV\_EW}$  is -0.018 and is statistically significant (with a  $t$ -statistic of 2.9). It indicates that, when a stock is held by hedge funds with higher leverage, the stock's return is predicted to be more negatively skewed, i.e., to be more crash-prone, all else equal. Interestingly, the

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<sup>28</sup>In the online appendix, I also run a Fama-MacBeth regression with the same specification and obtain very similar results.

coefficient of HFHOLD is significantly positive, indicating that stocks heavily held by hedge funds tend to exhibit right-skewed returns. This finding is possibly due to hedge funds' superior skills in acquiring private information and picking stocks. The coefficients on turnover and past returns are significantly negative while the coefficient on book-to-market ratio is significantly positive, consistent with the findings in previous literature (e.g., Harvey and Siddique (2000) and Chen et al. (2001)).

**[Place Table VI about here]**

In columns (2) and (3), the dependent variables are now SKEW computed using beta-adjusted returns and excess returns, respectively. The coefficients on DSXLEV\_EW are quite similar to that reported in column (1) and are still significantly negative. In Columns (4) to (6), value-weighted SXLEV is used in regressions; the results are virtually unchanged.

I gauge economic significance of the leverage effect following the option price approach of Chen et al. (2001). That is, I am interested in how the price of an out-of-the-money put would change with a two standard deviation shock to DSXLEV\_EW, all else equal. To calculate the hypothetical price of put options, I use the model developed by Corrado and Su (1997), which extends the Black-Scholes model by taking into account skewness and kurtosis of underlying asset returns.<sup>29</sup> This model gives the same value as the Black-Scholes model when skewness is 0 and kurtosis is 3.

Consider a stock with current price of \$100, annualized volatility of 36%, and skewness of 0. Assume a zero dividend yield and a zero risk-free rate. According to the estimation shown in column (1), a two standard deviation increase in a stock's DSXLEV\_EW corresponds to a decrease in skewness from 0 to -0.028 during the next quarter.<sup>30</sup> Suppose that there is an out-of-the-money European put option on this stock with strike price of \$70 and time-to-maturity of 3 months; in this case, the shift in skewness would raise the put's price from \$0.134 to \$0.154, an increase of 15.1%. The effect becomes smaller as strike prices go up; the increase in the price of a put with strike of \$75, for example, is 3.6%.

**[Place Table VII about here]**

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<sup>29</sup>Brown and Robinson (2002) correct an error in Corrado and Su (1997). The program used here is based on the corrected version of Corrado and Su (1997) and is available to download at <http://investexcel.net/option-pricing-skew-kurtosis/>

<sup>30</sup> $-0.028 = 2 * 0.79 * (-0.018)$ .

### B.3. Robustness tests

Next, I conduct several robustness checks to validate my findings. The estimations in Table VII are based on equal-weighted stock-level XLEV and skewness calculated with market-adjusted returns. The results using the value-weighted stock-level XLEV and other risk-adjusted returns are very similar and are reported in the online appendix.

In column (1), I include additional covariates on the right-hand side and examine whether the leverage effect uncovered in Table VI is robust. The variables include the log of one plus analyst coverage (LNCOV), the log of one plus the liquidity ratio (LNLIQ), and institutional ownership (IO). All of these variables exhibit strong unconditional correlation with stock-level leverage; thus, to be conservative, I add them on the right-hand side. According to the point estimate of the coefficient on DSXLEV\_EW (-0.018 with a  $t$ -statistic of 3.0), the leverage effect documented in the baseline regression is almost the same after including additional controls.

In column (2), I test an auxiliary prediction of Hypothesis 1. That is, the leverage effect ought to be stronger among stocks with higher hedge fund ownership, because the number of shares being fire sold, if any, would be larger relative to total shares outstanding, generating stronger downward pressure on prices of these stocks. As the same time, the effect should be insignificant when the levered hedge funds own only a tiny fraction of shares outstanding, as the fire sale of those shares are more likely to be accommodated by other traders. To test this prediction, I add a term that interacts detrended stock-level leverage with hedge fund ownership (i.e., DSXLEV\_EW\*HFHOLD) to the regression of Eq.(6); I expect its coefficient to be negative. The result, reported in column (2), shows that this is indeed the case. The coefficient on the interaction item is -0.57 and the  $t$ -statistic is -3.6. The economic magnitude of the effect is also meaningful; moving from the 25th percentile (i.e., 1%) to the 75th percentile (i.e., 6%) of HFHOLD is associated with a change of -0.028 in the coefficient of DSXLEV\_EW, compared with the coefficient of -0.018 in the baseline regression. This finding is more difficult to reconcile with the alternative interpretation that levered funds prefer to hold negatively skewed assets.

In the baseline regression, I only control for one lag of past return skewness and volatility. One concern is that this is insufficient to capture a stock's true average skewness and volatility, particularly since both measures are based on daily returns in just one quarter and may therefore be



very noisy. In column (3), I control for lags of past skewness and volatility up to four quarters, and find that the coefficient of DSXLEV\_EW remains negative (i.e., -0.017) and statistically significant (with a  $t$ -statistic of 2.7).

In column (4), I use an alternative measure of crash risk, up-to-down volatility (UDVOL), as the dependent variable. UDVOL is the log of the ratio of the standard deviation of returns on up days to the standard deviation on down days during a quarter. Up (down) days refer to days with returns above (below) the quarter mean. Thus we have,

$$UDVOL_{i,t} = \log \left( \frac{(n_d - 1) \sum_{UP} r_{i,d}^2}{(n_u - 1) \sum_{DOWN} r_{i,d}^2} \right) \quad (7)$$

where  $n_u$  and  $n_d$  are the number of up and down days, respectively. A higher value of UDVOL corresponds to a more right-skewed distribution. All versions of SKEW and UDVOL generate quite similar results.

Given the high correlation between UDVOL and SKEW (with a correlation coefficient of 0.93), it is not surprising that the coefficient on DSXLEV remains significantly negative (with a  $t$ -statistic of 2.5).

One may also be concerned that the extrapolated measure of hedge fund leverage simply captures the effects of diversification and trading frequency given in Eq.(2). Although I have shown that extrapolated leverage matches actual hedge fund leverage in Section IV, here I adopt alternative approach to address this concern. That is, I construct a “placebo leverage” measure (denoted as PLEV) for mutual funds by inputting LNNSTK and PORTTURN based on *mutual funds*’ quarterly holdings into Eq.(2). Then, I follow the same procedure above to define detrended stock-level placebo leverage (denoted as DSPLEV) and run the regression of Eq.(6) with DSPLEV instead.

Since mutual funds typically do not use leverage to implement their trading strategies, a negative coefficient on DSPLEV would indicate that the previous results using DSXLEV may not be truly related to a leverage effect. However, the result, in column (5), shows that this is not the case. The coefficient on DSPLEV is significantly *positive* with a  $t$ -statistic of 3.2. In sum, this result does not support the conjecture that the negative correlation between extrapolated leverage and return skewness is driven by portfolio diversification and trading style.

The baseline result is also robust to several alternative specifications and is robust in sub-periods.

For brevity, I include these analyses in the online appendix.

### *C. Hypothesis 2: forecast return skewness of the aggregate stock market*

In this subsection, I examine Hypothesis 2, i.e., whether the relationship between hedge fund leverage and future return skewness exists at the *aggregate* market level. Since hedge fund leverage can only be estimated once a quarter and since the hedge fund industry was small before the late 1990s, the statistical power of this test may be low. All the same, one would hope to see results that are qualitatively consistent with those from the cross-sectional regressions.

I stay with the baseline panel specification and apply it to the aggregate time series. The left-hand-side variable,  $\text{MKTSKEW}_{t+1}$ , is the skewness of (daily) returns of the market in excess of risk-free rate in quarter  $t + 1$ . The market return is defined as the value-weighted return of all common stocks in the NYSE, AMEX, and NASDAQ.<sup>31</sup> On the right-hand side, the variable of interest is  $\text{Agg.DSXLEV\_EW}_t$ , which is the equal-weighted average of all stocks'  $\text{DSXLEV\_EW}_{i,t}$ .<sup>32</sup> In addition, I control for the change of average hedge fund ownership ( $\text{HFHOLD}_t$ ), average book-to-market ratio ( $\text{BM}_t$ ) and average detrended turnover ( $\text{DTURN}_t$ ), as well as market return skewness ( $\text{MKTSKEW}_t$ ), market volatility ( $\text{MKTSIGMA}_t$ ), and past market returns ( $\text{MKTRET}_t$  through  $\text{MKTRET}_{t-3}$ ).

**[Place Table VIII about here]**

Regression estimations are reported in Table VIII. In column (1), the market skewness is regressed on its own lag and  $\text{Agg.DSXLEV\_EW}$  from 2001 to 2013. The point estimate of the coefficient on  $\text{Agg.DSXLEV\_EW}$ , consistent with what I found in the cross-sectional analysis, is -0.79 with a  $t$ -statistic of 1.7. Next, I include all other controls and find that, as shown in column (2), while the  $t$ -statistic becomes less significant, the coefficient's magnitude increases to -0.99.

In light of this power issue, I extend the time series five years back to 1996. Some caution is needed here: the extended sample of hedge funds may not be representative of market speculators in early sample years.<sup>33</sup> The results are reported in columns (3) and (4). The coefficient of

<sup>31</sup>The data on daily market returns and risk-free rate are downloaded from Ken French's website.

<sup>32</sup>Alternatively, one can also use  $\text{DSXLEV\_VW}_{i,t}$  to form the aggregate leverage measure, or even use the simple average of hedge funds'  $\text{XLEV}_{j,t}$ . Both generate qualitatively similar results to those reported here.

<sup>33</sup>The hedge fund sample in 1990s may not be representative because TASS and CISDM had a much smaller sample size then. In 1996, the sample includes 43 hedge funds.

Agg.DSXLEV\_EW in both columns becomes statistically significant at 5% level. In column (4), for example, the point estimate of Agg.DSXLEV\_EW is -0.85 (with a  $t$ -statistic of 2.2), which is comparable to that estimated over a shorter sample period in column (2).

In terms of economic magnitude, the effect in the time-series is much stronger than that in the cross section. Following the same option approach, assume an aggregate stock market with current price of \$100, annualized volatility of 20%, and skewness of 0. To be conservative, based on the smallest point estimate shown in Table VIII, a two standard deviation increase in Agg.DSXLEV\_EW is associated with a drop in skewness of -0.187.<sup>34</sup> All else equal, this would cause the price of a European put option on the market with a strike of \$85 and a time-to-maturity of three months to increase from \$0.202 to \$0.267, or by 33.4%. The increase for a put with strike of \$90 is 3.8%. In summary, the results in Table VIII are supportive of Hypothesis 2.

#### *D. Hypothesis 3: price reaction to negative earnings surprises*

To test Hypothesis 3, I follow the empirical strategy in Hong, Kubik, and Fishman (2012), who investigate the price reaction of highly shorted stocks to a *positive* unexpected earnings report. I run an analogous test to analyze the price reaction of stocks held by highly leveraged hedge funds to a *negative* earnings surprise. Unexpected earnings,  $UE_{i,t+1}$ , equals the difference between stock  $i$ 's actual quarter  $t + 1$  earnings and the consensus forecast in the last month before the announcement date (both provided by IBES) scaled by its past price. I focus on extreme cases: I define  $UELO_{i,t+1}$ , a dummy variable which equals one if stock  $i$ 's UE for quarter  $t + 1$  is lower than the bottom quartile of the sample distribution. My sample includes all NYSE, AMEX, and NASDAQ stocks with prices higher than \$5 and available analyst forecasts in IBES from 2001 to 2013.

I first check whether the sensitivity of price to extremely negative unexpected earnings (i.e.,  $UELO=1$ ) is stronger for stocks held by hedge funds using higher leverage. The regression is specified as

$$CAR[-1, +3]_{i,t+1} = \alpha + \beta_1 UELO_{i,t+1} + \beta_2 SXLEV_{i,t} + \beta_3 UELO_{i,t+1} * SXLEV_{i,t} + \gamma' \mathbf{X}_{i,t} + \epsilon_{i,t}, \quad (8)$$

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<sup>34</sup>The standard deviation of Agg.DSXLEV\_EW is 0.11. Thus, we have  $-0.187 = 2 * 0.11 * (-0.85)$ .

where the left-hand-side variable is the cumulative abnormal return over trading days -1 to +3 (i.e., about a week) relative to the announcement for stock  $i$ 's earnings report during quarter  $t + 1$ .  $CAR_i$  equals stock  $i$ 's raw return minus its benchmark's return over the same window. Each stock is assigned to one of 18 benchmark portfolios based on the stock's size, book-to-market ratio, and prior 12-month return at the beginning of each year. The 18 benchmark portfolios are based on the intersection of two size-based groups, three book-to-market based groups, and three momentum groups (based on NYSE breakpoints).

In Eq.(8),  $\beta_1$  estimates the overall sensitivity of price to an extremely negative earnings surprise, and  $\beta_3$  measures how the sensitivity varies with stock-level leverage, i.e.,  $SXLEV$ .  $\beta_3$  is expected to be negative, as stocks held by more leveraged funds should underperform more.  $X_{i,t}$  represents the vector of controls that I use in the previous regression, including firm size ( $LOGCAP$ ), book-to-market ratio ( $BM$ ), momentum ( $MOM$ ), hedge fund ownership ( $HFHOLD$ ), institutional ownership ( $IO$ ), return volatility ( $SIGMA$ ), turnover ( $TURN$ ), analyst coverage ( $LNCOV$ ), liquidity ratio ( $LNLIQ$ ), and dummies for each quarter. Except for  $UELO$ , all the right-hand-side variables are observed at the beginning of each announcement quarter. Standard errors are clustered by stock.

Table IX presents the regression results. In Panel A, I use equal-weighted  $SXLEV$ . In column (1), I run the regression in Eq. (8) but omit the interaction term of  $UELO$  and  $SXLEV\_EW$ . Under this specification, the coefficient on  $UELO$  represents the overall return sensitivity to extreme negative earnings surprises. Stocks with  $UELO$  of 1 decrease by 5.19% on average from day -1 to +3 around the announcement date. In column (2), the interaction term is added, and its coefficient equals -0.86 with a  $t$ -statistic of 10.8. In terms of economic magnitude, a two standard deviation increase in  $SXLEV\_EW$  is associated with a relatively 1.86% drop in price.<sup>35</sup> This finding is consistent with Hypothesis 3. In column (3), I further include the interaction terms of  $UELO$  with all control variables, to allow the return-to-earnings sensitivity to vary with stock characteristics. The coefficient on  $UELO*SXLEV\_EW$  is similar and remains significant.

The most distinctive implication of the fire-sale mechanism is that the prices of stocks with previously high  $SXLEV$  will gradually reverse in the long run after a poor earnings surprise. That is, the subsequent returns for these stocks should be higher than for others. To check if this is the case, I replace the dependent variable in Eq.(8) with  $CAR[+4,+126]_{i,t+1}$ , the cumulative abnormal

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<sup>35</sup>  $1.86=0.86*1.08*2$ .

return over trading days +4 through +126 (i.e., about 6 months) relative to the announcement day for stock  $i$ 's earnings report during quarter  $t + 1$ . The right-hand side is kept the same. The regression is given by Eq. (9), where  $\beta_3$  is expected to be positive according to Hypothesis 3:

$$CAR[+4, +126]_{i,t+1} = \alpha + \beta_1 UELO_{i,t+1} + \beta_2 SXLEV_{i,t} + \beta_3 UELO_{i,t+1} * SXLEV_{i,t} + \gamma' \mathbf{X}_{i,t} + \epsilon_{i,t} . \quad (9)$$

The results are reported in columns (4) to (6) of Panel A in Table IX. In column (4), I run the regression in Eq. (9) without the interaction term of UELO and SXLEV\_EW. The point estimate of the coefficient on UELO, -0.62 (with a  $t$ -statistic of 3.1), indicates that stocks with poor earnings surprises continue to underperform from day +4 to +126. This is the post-earnings announcement drift effect as documented by Bernard and Thomas (1989). The interaction term is added in column (5), and its coefficient is significantly positive with a  $t$ -statistic of 3.7. As shown in columns (6), the finding is robust to controlling for interaction terms of UELO with other stock characteristics. The economic magnitude of the effect is large. In column (5), for example, a two standard deviation increase in SXLEV\_EW is associated with a 1.88% increase in subsequent returns.<sup>36</sup>

**[Place Table IX about here]**

In Panel B, I re-run all regressions but use value-weighted stock-level leverage (SXLEV\_VW). The results are consistent with those in Panel A. All coefficients on the interaction term of UELO and SXLEV\_VW are statistically significant, though the economic effect implied by the coefficients is weaker. Figure 3 illustrates the effect graphically. At the beginning of each quarter, stocks are equally divided into HI SXLEV and LO SXLEV groups based on SXLEV\_EW. The figure plots CAR (in percent) from trading days -5 to +30 relative to the earnings release for each group. One can see that the prices of HI SXLEV stocks decrease by about 50 basis points more by the first three days after the announcement than the prices of LO SXLEV stocks. The gap persists until day 10, and almost converges after approximately a month (or 20 trading days).

In the online appendix, I provide evidence to two auxiliary predictions of Hypothesis 3. First, I show that funds taking more leverage are more likely to liquidate stocks that have experienced negative earnings reports than funds using low leverage; see Table IA.13. Second, the price of stocks

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<sup>36</sup>1.88=0.87\*1.08\*2.

held by highly levered funds does *not* overshoot around an extremely *positive* earnings surprises announcement; see Table IA.14.

[Place Figure 3 about here]

#### *E. Hypothesis 4: price reaction to IBCDS shocks*

As mentioned above, I use the investment bank CDS price index as a proxy for broker-dealers' insolvency. Figure 4 plots the weekly IBCDS index over the sample. I focus on extreme jumps in the index to capture aggregate funding liquidity shocks. I define a dummy variable,  $IBCDS\_HI_t$ , which equals one if the IBCDS index increases by over 20% within week  $t$ .<sup>37</sup> The red bars in Figure 4 represent weeks with  $IBCDS\_HI_t$  of one; these event weeks make up approximately 5% of all weeks in the sample. As expected, a majority of them occurred during the financial crisis between 2007 to 2008.

[Place Figure 4 about here]

The regressions are similarly specified as Eq.(8) and Eq.(9) with two modifications. First, the shock indicator is now  $IBCDS\_HI_t$  rather than  $UELO_{i,t}$ . Second, the time frequency changes from quarterly to weekly, as the liquidity shock is based on the movement of IBCDS within each week. Standard errors are clustered by week. See Eq.(10) and Eq.(11) below:

$$CAR[0]_{i,t+1} = \alpha + \beta_1 IBCDS\_HI_{t+1} + \beta_2 SXLEV_{i,t} + \beta_3 IBCDSHI_{t+1} * SXLEV_{i,t} + \gamma' \mathbf{X}_{i,t} + \epsilon_{i,t} \quad (10)$$

$$CAR[+1, +4]_{i,t+1} = \alpha + \beta_1 IBCDS\_HI_{t+1} + \beta_2 SXLEV_{i,t} + \beta_3 IBCDSHI_{t+1} * SXLEV_{i,t} + \gamma' \mathbf{X}_{i,t} + \epsilon_{i,t} \quad (11)$$

Here,  $CAR[0]_{i,t+1}$  is the cumulative abnormal return for stock  $i$  in week  $t+1$ , and  $CAR[+1,+4]_{i,t+1}$  is the cumulative abnormal return for stock  $i$  over week  $+1$  to  $+4$  relative to week  $t+1$ . The methods for calculating CAR and the variables in  $\mathbf{X}_{i,t}$  are identical to the previous subsection. All stock characteristics, including  $SXLEV_{i,t}$ , are observed at the most recent quarter-end for stock  $i$

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<sup>37</sup>The 20% cutoff is arbitrary, but the main result is robust to changing the cutoff from 15% to 30%.

before the week  $t + 1$ . Standard errors are clustered by week. According to Hypothesis 4, I expect  $\beta_3$  to be negative in Eq.(10) but to be positive in Eq.(11).

**[Place Table X about here]**

In Table X, Panels A and B report the results using equal-weighted and value-weighted SXLEV, respectively. Column (1) of Panel A shows the regression estimation of Eq.(10) without the interaction term of IBCDS\_HI and SXLEV\_EW. The coefficient on IBCDS\_HI is insignificantly different from zero. In column (2), the coefficient on the interaction term equals -0.31 with a  $t$ -statistic of 3.0. I include the interaction terms of IBCDS\_HI with all other control variables in column (3) and find that the coefficient decreases to -0.15 but is still statistically significant (with a  $t$ -statistic of 2.4). This implies that a two standard deviation increase in SXLEV\_EW is associated with a 32 basis points underperformance over one week.<sup>38</sup>

Columns (4) to (6) show the results from regression Eq.(11) in which  $CAR[+1,+4]$  is the dependent variable. The coefficient on the interaction term of IBCDS\_HI and SXLEV\_EW is positive and equal to 0.22 in column (5). After additional controls, the coefficient becomes 0.20 and significant with a  $t$ -statistic of 2.1. A two standard deviation increase in SXLEV\_EW corresponds to a 42 basis points higher subsequent abnormal return over four weeks.<sup>39</sup>

In Panel B, the estimation using the value-weighted stock-level XLEV exhibits weaker economic effects, but is still statistically significant. Figure 5 demonstrates this effect graphically. At the beginning of each week, I split all stocks into two equal groups, labeled as HI SXLEV and LO SXLEV, respectively, based on SXLEV\_EW observed at the most recent quarter-end before the week. Then, I plot abnormal CAR for each group over weeks -5 to +5 relative to the event week. Abnormal CAR equals the average CAR in event weeks (i.e., IBCDS\_HI=1) minus average CAR in normal weeks (i.e., IBCDS\_HI=0). As shown in the figure, HI SXLEV stocks underperform their benchmark during the event week while LO SXLEV stocks outperform. After approximately three to four weeks, the gap converges.

**[Place Figure 5 about here]**

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<sup>38</sup> 32bps = 0.15%\*1.08\*2.

<sup>39</sup> 42bps = 0.20%\*1.08\*2.

## VI. Conclusion

The effect of leverage on asset prices and financial markets has been extensively discussed, not only by academics but also by regulators and the media. This paper brings new large-sample evidence to the discussion. At both the firm and the aggregate stock market level, a rise in the leverage used by hedge funds is associated with a subsequent increase in the likelihood of a future crash in asset prices. I further find evidence of fire sales related to the use of leverage. The prices of stocks owned by highly levered hedge funds overshoot around a negative fundamental shock to the asset they hold and a funding liquidity shock.

By developing a novel measure of hedge fund leverage based on public filings, this paper opens a new door for empirical research on this topic. For example, one future question that could be addressed is whether the use of leverage can transmit a negative shock in one asset class to another. This contagion effect is thought to have played a key role in propagating market-wide events, including the recent financial crisis.



## Appendix A. Variable definition

Notation	Description
<b><u>1. Hedge-fund-level Data</u></b>	
LEVERAGE	The ratio of gross asset value to net asset value of all discretionary assets managed by a hedge fund adviser. Gross asset value equals discretionary regulatory assets under management in Form ADV Part 1A, Item 5F(2)(a). Net asset value, if reported, is from Form ADV Part 2A Client Brochure, Item 4.
LNLEV	The natural logarithm of LEVERAGE
NSTK	The number of stocks reported in a hedge fund's 13F portfolio.
LNNSTK	The natural logarithm of one plus NSTK.
LNNSTK <sup>2</sup>	The square of LNNSTK.
PORTTURN	A hedge fund's quarterly turnover rate of its 13F portfolio, as defined in Griffin and Xu (2009). It equals the minimum of the total value of stocks the hedge fund buys or sells during a quarter divided by the total value of the hedge fund's whole 13F portfolio at the beginning of the quarter.
SSPW	The sum of squares of portfolio weights, as defined by Goetzmann and Kumar (2008). It equals $\sum_i w_i^2$ , where $w_i$ is the value weight of stock $i$ in a hedge fund's 13F portfolio.
ACTSHARE	The active share of a portfolio by Cremers and Petajisto (2009). It equals $\frac{1}{2} \sum_i  w_i - w_{mkt,i} $ , where $w_i$ is the weight of stock $i$ in the fund's portfolio and $w_{mkt,i}$ is the weight of stock $i$ in the market portfolio.
XLEV	Extrapolated leverage, calculated by inputting a hedge fund's LNNSTK, LNNSTK <sup>2</sup> , PORTTURN, and value of strategy dummies into Eq.(2).
<b><u>2. Stock-level Data</u></b>	
SKEW	The skewness of (daily) market-adjusted returns during a quarter.
UDVOL	The log of the ratio of up-day to down-day standard deviation of (daily) market-adjusted returns during a quarter.
SXLEV_EW	The equal-weighted average of extrapolated leverage of hedge funds holding the stock at the end of a quarter.
DSXLEV_EW	Detrended SXLEV_EW, obtained by subtracting SXLEV_EW from its moving average over the prior eight quarters.
SXLEV_VW	The value-weighted average of extrapolated leverage of hedge funds holders by each hedge fund's ownership of the stock at the end of each quarter.
DSXLEV_VW	Detrended SXLEV_VW, obtained by subtracting SXLEV_VW from its moving average over the prior eight quarters.
HFHOLD	The fraction of shares outstanding owned by hedge funds in Sample C at the end of a quarter.
IO	Institutional ownership at the end of a quarter, which equals the fraction of shares outstanding owned by all institutions in 13F filings.

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SIGMA	The standard deviation of daily market-adjusted returns during a quarter.
PRET	The market-adjusted return in the previous quarter.
LOGCAP	The log of market capitalization (in \$million) measured at the end of a quarter.
BM	The ratio of most recent year-end book equity to market capitalization. The ratio is updated in July of every year.
TURN	The number of shares traded during a quarter scaled by the total number of shares outstanding at the end of the quarter.
DTURN	Detrended TURN, obtained by subtracting TURN from its moving average over the prior eight quarters
LNCOV	The log of one plus the number of analysts covering the stock at the end of each quarter.
LNLIQ	The log of one plus the ratio of total trading volume to the sum of the absolute value of daily raw returns during a quarter.
MOM	Cumulative return in prior 12 months skipping the most recent month.
UE	A stock's quarterly unexpected earnings, which equals the difference between the actual quarterly earnings and the mean forecast provided by IBES in the last month before the announcement date divided by past price.
UELO	A dummy variable which equals one if a stock's UE for a quarter is in the bottom quartile of the sample distribution of that quarter.
SPLEV_EW	The equal-weighted average of placebo leverage of mutual funds holding the stock at the end of a quarter. PLEV, placebo leverage of a mutual fund, is calculated by inputting the mutual fund's LNNSTK, LNNSTK <sup>2</sup> , and PORTTURN into Eq.(2). LNNSTK and PORTTURN are calculated using mutual funds' quarterly holding data from CRSP.
DSPLEV_EW	Detrended SPLEV_EW, obtained by subtracting SPLEV_EW from its moving average over the prior eight quarters.

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### **3. Aggregate Market Data**

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MKTSKEW	The skewness of (daily) market returns in excess of the risk-free rate during each quarter, where the market is defined as the value-weighted portfolio of all NYSE, AMEX, and NASDAQ stocks.
MKTSIGMA	The standard deviation of (daily) market returns in excess of the risk-free rate during each quarter.
MKTRET	The market return in excess of the risk-free rate during each quarter.
HFXLEV	The average of extrapolated hedge fund leverage, estimated at the end of each quarter.
RF	Quarterly risk-free rate.

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IBCDS	The investment bank CDS index, constructed following the method in Ang, Gorovyy, and van Inwegen (2011). It equals the average of synthetic CDS spreads on long-term bonds of Bear Stearns, Citigroup, Credit Suisse, Goldman Sachs, HSBC, JP Morgan, Lehman Brothers, Merrill Lynch, and Morgan Stanley, weighted by each bank's market capitalization. Data on CDS prices are obtained from Bloomberg and market weights are taken from CRSP. See Ang, Gorovyy, and van Inwegen (2011) for more details.
IBCDS_HI	A dummy variable which equals one if the IBCDS increases by more than 20% during a week, otherwise zero.
Agg.DSXLEV_EW	The average of all stocks' DSXLEV_EW at the end of each quarter, value-weighted by each stock's market capitalization in the prior quarter.

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## Appendix B. Description of hedge funds' investment strategy

Hedge funds in Sample A are categorized by their self-descriptions of investment strategy in Item 8 of the client brochure in Part 2B of Form ADV. To group hedge funds by their strategies, I follow the method and definitions developed by Hedge Fund Research (HFR). The description of each strategy is listed below. For hedge fund advisers in Sample C but not in Sample B, I obtain their strategy information from TASS or CISDM. Because the strategy variable in both databases is at individual fund level, I aggregate it at the adviser level. That is, I define an adviser's major strategy as the strategy of the fund whose AUM makes up over 75% of the adviser's total AUM. If there is not any funds that consist of more than 75% of the adviser's total AUM, the adviser is categorized as a multi-strategy fund. For an adviser whose AUM information is missing in TASS and CISDM, its major strategy is that of the oldest, live fund managed by the adviser.

Strategy	Description
Equity long-short	Funds who primarily take long and short positions in publicly traded equities in the U.S. and global markets. They may use fundamental analysis or quantitative methods, and usually has directional exposure to the aggregate equity markets. It also includes long-only funds and short biased equity funds.
Event-driven	Funds who maintain positions in companies currently or prospectively involved in corporate transactions including mergers, restructurings, financial distress, shareholder buybacks, debt exchanges, security issuance or others. Security types can be equity, debt with all levels of seniority, and derivatives.
Relative value	Funds who maintain positions in which the investment thesis is predicated on realization of a valuation discrepancy in the relationship between multiple securities. Typical strategies include equity market neutral, convertible bond arbitrage, high-frequency trading, and statistics arbitrage.
Multi-strategy	Funds who employ more than one of strategies listed here as their primary strategy.
Fund of funds	Funds who primarily hold a portfolio of hedge funds and normally do not directly invest in asset markets.
Fixed income	Funds who primarily invests in one or multiple kinds of fixed income markets, including corporate bonds, mortgages, mortgage loans and related securities, CDO, and others. They may take long-short positions or use relative value strategies.
Global macro	Funds whose investment is based on movements in underlying economic variables and the impact these have on equity, fixed income, currency and commodity markets. Funds may employ a variety of techniques, both discretionary and systematic analysis, top down and bottom up, quantitative and fundamental, and long and short term holding periods. It also includes managed future funds and commodity trading advisers (i.e., CTAs).

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**Table I Number of hedge funds and distribution of hedge fund leverage**

Panel A reports the number of hedge funds in each year for Samples A, B, and C. Sample A consists of all hedge fund advisers in Form ADV filings. Sample B, a subset of Sample A, includes only equity hedge funds. “Equity hedge fund” refers to funds who have records in 13F filings and whose major investment strategy is equity long-short, event-driven, relative value, or multi-strategy. Sample C includes hedge funds in Sample B and funds on a supplementary list which contains equity hedge funds that went out of business before 2011. “Reporting” hedge funds refer to those who provide sufficient information in Form ADV to calculate their year-end leverage ratio. Panel B presents summary statistics of leverage of reporting hedge funds in Samples A and B, as well as sub-samples by investment strategies. Both Samples A and B are from 2011 to 2013, while Sample C is from 2001 to 2013.

<i>Panel A: Number of hedge fund advisers</i>					
	Sample A		Sample B		Sample C
	All	Reporting	All	Reporting	All
2001	-	-	-	-	152
2002	-	-	-	-	177
2003	-	-	-	-	196
2004	-	-	-	-	243
2005	-	-	-	-	288
2006	-	-	-	-	328
2007	-	-	-	-	382
2008	-	-	-	-	395
2009	-	-	-	-	374
2010	-	-	-	-	403
2011	796	208	396	144	445
2012	813	238	394	156	431
2013	790	250	370	148	439
# of unique hedge funds	983	357	448	209	621
Total fund-year obs	2399	696	1160	448	4253

<i>Panel B: Summary statistics of hedge fund leverage</i>									
	Mean	StDev	P10	P25	P50	P75	P90	Skew.	Obs.
Sample A: all reporting HFs	1.96	1.40	1.11	1.29	1.54	1.92	3.30	3.85	696
Sample B: all reporting HFs	1.87	1.21	1.18	1.31	1.54	1.84	2.71	4.28	448
<i>Subsamples by strategies:</i>									
Equity long-short	1.62	0.47	1.20	1.35	1.53	1.75	2.12	2.13	240
Event-driven	1.39	0.28	1.09	1.20	1.32	1.56	1.72	1.28	58
Multi-strategy	2.33	1.88	1.18	1.31	1.66	2.32	4.11	2.90	126
Relative value	3.21	1.57	1.32	2.21	2.82	3.89	4.97	0.88	24

**Table II Regression of hedge funds' leverage on fund characteristics**

This table presents estimates of regressions of hedge funds' leverage on their fund characteristics. LEVERAGE refers to the ratio of each hedge fund's year-end gross assets value to net assets value. LNLEV is the natural logarithm of LEVERAGE. Fund characteristics include portfolio turnover (PORTTURN), the number of stocks (NSTK), sum of squares of portfolio weights (SSPW), and active share (ACTSHARE). LNNSTK is the natural logarithm of one plus NSTK. All fund characteristic variables are constructed based on hedge funds' 4th-quarter 13F filings in each year. More details of variable definitions are in Appendix A. EVENT-DRIVEN, MULTI-STRATEGY, and RELATIVE VALUE are dummy variables indicating each hedge fund's major investment strategy. Panel A reports summary statistics, and Panel B presents regression results. Regressions are estimated on reporting hedge funds in Sample B from 2011 to 2013. Standard errors are clustered by hedge fund, and the corresponding  $t$ -statistics are reported in parentheses.

<i>Panel A: Summary statistics of variables</i>								
	Mean	StDev	P10	P25	P50	P75	P90	Obs
LEVERAGE	1.87	1.21	1.18	1.31	1.54	1.84	2.71	421
LNLEV	0.52	0.40	0.16	0.27	0.43	0.61	1.00	421
PORTTURN	0.26	0.16	0.08	0.14	0.23	0.36	0.48	421
NSTK	144.9	387.5	13.0	21.0	35.0	66.0	340.0	421
LNNSTK	3.83	1.24	2.64	3.09	3.58	4.20	5.83	421
SSPW	0.09	0.12	0.02	0.03	0.05	0.10	0.19	421
ACTSHARE	0.84	0.14	0.60	0.82	0.89	0.93	0.97	421

<i>Panel B: Regressions of hedge fund leverage on portfolio characteristics</i>								
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
CONSTANT	-0.16 (-1.48)	0.56 (14.4)	1.67 (6.59)	0.68 (3.47)	0.87 (2.20)	0.45 (18.7)	0.33 (8.33)	0.73 (3.57)
LNNSTK	0.18 (5.90)			-0.23 (-2.33)	-0.18 (-1.30)			-0.28 (-2.69)
LNNSTK <sup>2</sup>				0.045 (3.70)	0.038 (2.29)			0.046 (3.67)
SSPW		-0.42 (-2.22)			0.083 (0.34)			
ACTSHARE			-1.37 (-4.83)		-0.31 (-1.09)			
EVENT-DRIVEN						-0.14 (-3.23)		-0.096 (-2.43)
MULTI-STRATEGY						0.21 (2.51)		0.069 (1.35)
RELATIVE VALUE						0.60 (4.00)		0.47 (2.81)
PORTTURN							0.75 (4.40)	0.28 (2.40)
Obs.	421	421	421	421	421	421	421	421
Adj R <sup>2</sup>	0.307	0.013	0.234	0.373	0.377	0.177	0.094	0.466

**Table III Validation tests of the extrapolated hedge fund leverage**

Panel A presents the results of a standard cross-validation test. Hedge funds in Sample B are randomly split into two half-samples, *training* sample and *test* sample. I run the regression in column (8) in Panel B of Table II on the *training* sample and use the regression coefficients to predict the leverage for hedge fund  $i$  in the *test* sample. The cross-validation tests compare predicted log leverage (denoted as  $\hat{L}$ ) with hedge funds' true log leverage (denoted as  $L$ ).  $R^2(test) = Var(\hat{L}_j)/Var(L_j)$ ,  $j \in test$ .  $RMSE = \sqrt{\frac{1}{N_{test}} \sum_{j \in test} (\hat{L}_j - L_j)^2}$ , where  $N_{test}$  is the number of hedge funds in the *test* sample. The OLS regression is specified as  $L_j = a + b\hat{L}_j + e_j$ ,  $j \in test$ , and the regression coefficient  $b$  and the  $R^2$  are reported. The procedure is repeated 400 times and summary statistics of each measure are presented. Panel B presents the result of similar validation tests that use observations in 2013 (or 2011) as the *training* sample and observations in 2011 and 2012 (or 2012 and 2013) as the *test* sample. Panel C shows the result of time-series regressions of the mean or interquartile of actual hedge fund leverage reported in AGV (2011) on the mean or interquartile of XLEV, respectively, in both levels and first differences. XLEV, extrapolated hedge fund leverage, is generated using Eq.(2). The sample is from the 4th quarter of 2004 to the third quarter of 2009. Newey-West  $t$ -statistics with lags of order 4 are reported in parentheses.

<i>Panel A: Cross validation</i>					
	Mean	StDev	Min	Max	# of sampling
<u>Test Sample Fit</u>					
R <sup>2</sup> (test)	0.48	0.12	0.25	0.93	400
RMSE	0.30	0.02	0.26	0.35	400
<u>OLS Regression</u>					
<i>b</i>	0.98	0.16	0.59	1.42	400
R <sup>2</sup>	0.44	0.06	0.24	0.58	400
<i>Panel B: Validation in time series</i>					
	Training: 2013		Training: 2011		
	Test: 2011	Test: 2012	Test: 2012	Test: 2013	
<u>Test Sample Fit</u>					
R <sup>2</sup> (test)	0.41	0.52	0.63	0.64	
RMSE	0.31	0.29	0.30	0.28	
<u>OLS Regression</u>					
<i>b</i>	1.05	0.90	0.79	0.89	
R <sup>2</sup>	0.46	0.42	0.40	0.51	
<i>Panel C: Regressions of actual hedge fund leverage in AGV (2011) on XLEV</i>					
	Mean in AGV		Interquartile in AGV		
	Level	1st Diff	Level	1st Diff	
	(1)	(2)	(3)	(4)	
Mean of XLEV	9.15 (5.89)	4.75 (2.49)			
Interquartile of XLEV			3.31 (5.34)	6.05 (5.65)	
Adj. R <sup>2</sup>	0.70	0.29	0.38	0.38	
# of quarters	20	19	20	19	

**Table IV Regression of XLEV on investment bank CDS index**

The sample is from September 2001 to December 2013. Columns (1) and (2) present the result of time-series regressions at aggregate level. The dependent variable is  $\Delta\text{HFXLEV}_t$ , the change of average hedge fund extrapolated leverage over quarter  $t$ .  $\Delta\text{IBCDS}_t$  is the log change of investment bank CDS index over quarter  $t$ .  $\text{MKTSIGMA}_t$  is the standard deviation of (daily) excess market returns in quarter  $t$ .  $\text{MKTRET}_t$  is the market excess returns in quarter  $t$ .  $\text{RF}_t$  is the risk-free rate over quarter  $t$ . Newey-West  $t$ -statistics with lags of order 4 are reported in parentheses. Columns (3) and (4) present the results of panel regressions at individual fund level. The dependant variable is  $\Delta\text{XLEV}_{i,t}$ , the change of hedge fund  $i$ 's extrapolated leverage over quarter  $t$ . Standard errors are clustered by fund and the corresponding  $t$ -statistics are reported in parentheses.

<i>Aggregate level</i>	$\Delta\text{HFXLEV}_t$		<i>Individual fund level</i>	$\Delta\text{XLEV}_{i,t}$	
	(1)	(2)		(3)	(4)
$\Delta\text{IBCDS}_t$	-0.014 (-3.22)	-0.0100 (-1.89)	$\Delta\text{IBCDS}_t$	0.043 (0.31)	0.058 (1.38)
$\text{MKTRET}_t$		0.066 (1.24)	$\text{MKTRET}_t$		0.606 (2.52)
$\text{RF}_t$		0.24 (0.42)	$\text{RF}_t$		-5.309 (-1.07)
$\text{MKTSIGMA}_t$		0.44 (0.89)	$\text{MKTSIGMA}_t$		12.819 (2.73)
			$\text{XLEV}_{i,t-1}$	-0.021 (-4.01)	0.025 (1.74)
			$\text{XLEV}_{i,t-1} * \Delta\text{IBCDS}_t$	-0.047 (-3.20)	-0.046 (-2.39)
			$\text{XLEV}_{i,t-1} * \text{MKTRET}_t$		-0.141 (-1.20)
			$\text{XLEV}_{i,t-1} * \text{RF}_t$		-0.798 (-1.07)
			$\text{XLEV}_{i,t-1} * \text{MKTSIGMA}_t$		-3.620 (-3.13)
$R^2$	0.116	0.149	Quarter dummy	Yes	Yes
# of quarters	49	49	$R^2$	0.041	0.046
			# of quarters	15834	15834

**Table V Summary statistics and correlation matrix**

This table presents summary statistics and the correlation matrix of variables used in cross-sectional regressions. The sample is from January 2001 to December 2013 and only includes stocks with prices greater than \$5. SKEW is the skewness of (daily) market-adjusted returns in each quarter. UDVOL is the log of the ratio of up-day to down-day standard deviation of (daily) market-adjusted returns in each quarter. SXLEV\_EW is the average of extrapolated leverage of hedge funds holding the stock at the end of each quarter. DSXLEV\_EW refers to Detrended SXLEV\_EW, obtained by subtracting SXLEV\_EW from its moving average in the prior eight quarters. SXLEV\_VW is the value-weighted average of extrapolated leverage of hedge fund holders by each hedge fund's ownership of the stock at the end of each quarter. DSXLEV\_VW refers to Detrended SXLEV\_VW, obtained by subtracting SXLEV\_VW from its moving average in the prior eight quarters. HFHOLD is the fraction of shares outstanding owned by hedge funds at the end of each quarter. IO is the total institutional ownership at the end of each quarter. SIGMA is the standard deviation of daily market-adjusted returns in each quarter. PRET is last quarter's market-adjusted return. LOGCAP is the log of market capitalization measured at the end of each quarter. BM is the ratio of most recent year-end book equity to market capitalization. MOM is the cumulative return in prior 12 months skipping the most recent month. TURN is the turnover rate measured in each quarter. LNCOV is the log of one plus the number of analysts covering the stock at the end of each quarter. LNLIQ is the log of one plus the ratio of total dollar trading volume to the sum of absolute value of daily raw returns in each quarter. Panel A presents summary statistics while Panel B shows the correlation matrix.

<i>Panel A: Summary statistics</i>								
	Mean	StDev	P01	P25	P50	P75	P99	Obs
SKEW	0.13	1.37	-4.42	-0.36	0.11	0.63	4.52	168266
UDVOL	0.11	0.67	-1.77	-0.24	0.10	0.46	2.00	168266
SXLEV_EW	2.45	1.08	1.00	1.71	2.26	3.09	5.12	174363
SXLEV_VW	2.65	1.02	1.00	2.01	2.77	3.31	5.01	174363
DSXLEV_EW	0.08	0.79	-2.02	-0.29	0.00	0.41	2.52	164321
DSXLEV_VW	0.09	0.72	-2.15	-0.18	0.01	0.36	2.53	164321
HFHOLD	0.05	0.06	0.00	0.01	0.02	0.06	0.31	174363
SIGMA	0.02	0.02	0.01	0.01	0.02	0.03	0.08	168266
PRET	0.04	0.27	-0.47	-0.09	0.01	0.13	0.91	174235
LOGCAP	6.37	1.89	2.32	5.09	6.30	7.58	11.12	174363
BM	0.70	0.76	0.03	0.30	0.53	0.85	3.73	170331
MOM	0.19	0.57	-0.75	-0.11	0.11	0.37	2.25	173040
TURN	0.49	0.51	0.01	0.14	0.34	0.65	2.54	174363
IO	0.58	0.30	0.01	0.33	0.63	0.82	1.10	169056
LNLIQ	0.52	0.79	0.00	0.01	0.13	0.69	3.38	169946
LNCOV	1.55	1.02	0.00	0.69	1.61	2.40	3.40	171427

Panel B: Correlation matrix

	SKEW	UDVOL	SXLEV_EW	SXLEV_VW	HFHOLD	SIGMA	PRET	LOGCAP	BM	MOM	TURN	IO	LNLIQ	LNCOV
SKEW	1.00													
UDVOL	0.93	1.00												
SXLEV_EW	-0.02	-0.02	1.00											
SXLEV_VW	-0.02	-0.02	0.86	1.00										
HFHOLD	0.03	0.04	-0.12	0.01	1.00									
SIGMA	0.00	0.03	-0.11	-0.11	0.10	1.00								
PRET	-0.03	-0.04	0.00	-0.01	0.02	0.03	1.00							
LOGCAP	-0.02	-0.02	0.23	0.25	0.04	-0.39	0.00	1.00						
BM	0.02	0.02	-0.10	-0.14	-0.05	0.09	0.00	-0.27	1.00					
MOM	0.12	0.12	0.00	-0.02	0.05	0.04	0.47	0.02	-0.06	1.00				
TURN	-0.03	0.00	0.09	0.13	0.31	0.30	0.06	0.31	-0.18	0.10	1.00			
IO	-0.05	-0.04	0.23	0.35	0.35	-0.18	-0.03	0.55	-0.20	-0.04	0.47	1.00		
LNLIQ	-0.03	-0.03	0.09	0.05	0.02	-0.28	0.00	0.86	-0.20	0.01	0.34	0.38	1.00	
LNCOV	-0.06	-0.06	0.22	0.28	0.12	-0.22	-0.06	0.78	-0.30	-0.08	0.45	0.63	0.67	1.00

**Table VI Pooled regressions of return skewness on stock-level leverage**

The sample is from January 2001 to December 2013 and only includes stocks with prices greater than \$5. The dependent variable is  $\text{SKEW}_{t+1}$ , the coefficient of daily return skewness for stock  $i$  (the subscript is omitted for simplicity) in quarter  $t+1$ .  $\text{SKEW}$  is computed based on market-adjusted returns, beta-adjusted returns, and simple excess returns in columns (1) and (4), (2) and (5), and (3) and (6), respectively.  $\text{SXLEV}$  is stock-level extrapolated leverage, and  $\text{DSXLEV}_t$  is detrended  $\text{SXLEV}$  at the end of quarter  $t$ . In columns (1) to (3),  $\text{DSXLEV}_t$  is calculated by subtracting equal-weighted  $\text{SXLEV}_t$  from its moving average over the prior eight quarters, while in columns (4) to (6),  $\text{DSXLEV}_t$  is calculated by subtracting value-weighted  $\text{SXLEV}_t$  from its moving average over the prior eight quarters.  $\text{HFHOLD}_t$  is the fraction of shares outstanding owned by hedge funds at the end of quarter  $t$ .  $\text{LOGCAP}_t$  is the log of market capitalization measured at the end of quarter  $t$ .  $\text{BM}_t$  is the ratio of most recent year-end book equity to market capitalization.  $\text{SIGMA}_t$  is the standard deviation of daily returns in quarter  $t$ .  $\text{DTURN}_t$  is the detrended  $\text{TURN}$ , obtained by subtracting turnover from moving average over the prior eight quarters.  $\text{RET}_t \dots \text{RET}_{t-3}$  are returns in quarters  $t$  through  $t-3$ .  $\text{SIGMA}_t$  and  $\text{RET}_t$  are calculated using market-adjusted returns, beta-adjusted returns and excess returns in columns (1) and (4), (2) and (5), and (3) and (6), respectively. All regressions include dummies for each quarter (not shown). Standard errors are double clustered by stock and quarter;  $t$ -statistics are reported in parentheses.

<i>Dep.Var.: SKEW<sub>t+1</sub></i>	Equal-Weighted SXLEV			Value-Weighted SXLEV		
	Market-adj.	Beta-adj.	Excess	Market-adj.	Beta-adj.	Excess
	returns	returns	returns	returns	returns	returns
	(1)	(2)	(3)	(4)	(5)	(6)
$\text{SKEW}_t$	0.0039 (1.05)	0.0049 (1.29)	0.014 (3.62)	0.0040 (1.06)	0.0050 (1.30)	0.014 (3.64)
$\text{DSXLEV}_t$	-0.018 (-2.90)	-0.018 (-2.85)	-0.015 (-2.42)	-0.015 (-2.97)	-0.015 (-2.94)	-0.011 (-2.43)
$\text{HFHOLD}_t$	0.22 (2.22)	0.21 (2.01)	0.15 (1.65)	0.21 (2.15)	0.20 (1.94)	0.14 (1.59)
$\text{LOGCAP}_t$	-0.026 (-5.56)	-0.035 (-6.31)	-0.036 (-8.99)	-0.026 (-5.50)	-0.035 (-6.25)	-0.036 (-8.92)
$\text{BM}_t$	0.023 (4.02)	0.025 (4.02)	0.019 (3.23)	0.024 (4.05)	0.025 (4.04)	0.019 (3.24)
$\text{SIGMA}_t$	0.040 (0.084)	-1.62 (-2.57)	-1.20 (-2.49)	0.034 (0.070)	-1.62 (-2.59)	-1.21 (-2.51)
$\text{DTURN}_t$	-0.056 (-3.75)	-0.037 (-2.51)	-0.030 (-2.43)	-0.056 (-3.73)	-0.036 (-2.48)	-0.030 (-2.41)
$\text{RET}_t$	-0.13 (-4.49)	-0.11 (-3.78)	-0.12 (-4.78)	-0.13 (-4.50)	-0.11 (-3.79)	-0.12 (-4.78)
$\text{RET}_{t-1}$	-0.047 (-2.55)	-0.041 (-2.28)	-0.030 (-1.89)	-0.047 (-2.54)	-0.041 (-2.27)	-0.030 (-1.88)
$\text{RET}_{t-2}$	-0.041 (-2.09)	-0.035 (-1.89)	-0.038 (-2.33)	-0.040 (-2.08)	-0.035 (-1.89)	-0.038 (-2.33)
$\text{RET}_{t-3}$	-0.0032 (-0.20)	-0.00049 (-0.036)	-0.0052 (-0.35)	-0.0030 (-0.19)	-0.00028 (-0.021)	-0.0051 (-0.35)
Quarter dummy	Yes	Yes	Yes	Yes	Yes	Yes
Obs.	153,358	153,347	153,358	153,358	153,347	153,358
Adj. $R^2$	0.012	0.011	0.011	0.012	0.011	0.011

**Table VII Pooled regressions of return skewness on stock-level leverage: robustness**

The sample is from January 2001 to December 2013 and only includes stocks with prices greater than \$5. In columns (1) to (3), and (5), the dependent variable is  $SKEW_{t+1}$ , skewness of daily market-adjusted returns during quarter  $t + 1$ . In column (4), the dependent variable is  $UDVOL_{t+1}$ , the log of the ratio of up-day to down-day standard deviation of (daily) market-adjusted returns in quarter  $t + 1$ .  $SKEW_t, \dots, SKEW_{t-3}$  are skewness of daily market-adjusted returns in quarters  $t$  through  $t - 3$ .  $SIGMA_t, \dots, SIGMA_{t-3}$  are standard deviation of daily market-adjusted returns in quarters  $t$  through  $t - 3$ .  $DSXLEV\_EW_t$  is calculated by subtracting  $SXLEV\_EW$  (i.e., equal-weighted stock-level extrapolated leverage) at quarter  $t$  from its moving average over the prior eight quarters.  $HFHOLD_t$  is the fraction of shares outstanding owned by hedge funds at the end of quarter  $t$ .  $LOGCAP_t$  is the log of market capitalization measured at the end of quarter  $t$ .  $BM_t$  is the ratio of most recent year-end book equity to market capitalization.  $DTURN_t$  is the detrended  $TURN$ , obtained by subtracting turnover from moving average over the prior eight quarters.  $RET_t \dots RET_{t-3}$  are market-adjusted returns in quarters  $t$  through  $t - 3$ .  $IO_t$  is the total institutional ownership at the end of quarter  $t$ .  $LNCOV_t$  is the log of one plus the number of analysts covering the stock at the end of quarter  $t$ .  $LNLIQ_t$  is the log of one plus the ratio of total dollar trading volume to the sum of absolute value of daily raw returns in quarter  $t$ .  $DSPLEV\_EW_t$  is the equal-weighted stock-level placebo mutual fund leverage detrended by its moving average in the prior eight quarters at quarter  $t$ . Placebo mutual fund leverage is calculated using Eq.(2) with each mutual fund's  $LNNSTK$  and  $PORTURN$  based on its quarterly holding reports. All regressions include dummies for each quarter (not shown). Standard errors are double clustered by stock and quarter; corresponding  $t$ -statistics are reported in parentheses.



	Interact DSXLEV		More lags of past		
	More controls	with HFHOLD	SIGMA and SKEW	Using UDVOL	Placebo leverage
	(1)	(2)	(3)	(4)	(5)
SKEW <sub>t</sub>	0.0027	0.0038	0.0041	0.017	0.0034
(UDVOL <sub>t</sub> in col. (4))	(0.71)	(1.02)	(1.11)	(4.50)	(0.85)
SKEW <sub>t-1</sub>			0.017		
			(4.31)		
SKEW <sub>t-2</sub>			0.010		
			(3.00)		
SKEW <sub>t-3</sub>			0.0058		
			(1.38)		
DSXLEV_EW <sub>t</sub>	-0.018	-0.0048	-0.017	-0.0080	0.083
(DSPLEV_EW <sub>t</sub> in col. (5))	(-2.97)	(-0.75)	(-2.75)	(-2.49)	(3.19)
HFHOLD <sub>t</sub>	0.43	0.24	0.25	0.21	-0.18
(MFHOLD <sub>t</sub> in col. (5))	(4.10)	(2.38)	(2.63)	(3.72)	(-3.97)
DSXLEV_EW <sub>t</sub> *HFHOLD <sub>t</sub>		-0.57			
		(-3.63)			
LOGCAP <sub>t</sub>	-0.0041	-0.027	-0.028	-0.0091	-0.018
	(-0.49)	(-5.69)	(-6.17)	(-3.40)	(-4.13)
BM <sub>t</sub>	0.017	0.023	0.023	0.0073	0.026
	(2.93)	(4.01)	(4.11)	(2.35)	(4.14)
SIGMA <sub>t</sub>	0.36	0.054	1.25	1.32	-0.00
	(0.78)	(0.11)	(2.26)	(4.10)	(-0.00)
SIGMA <sub>t-1</sub>			-0.89		
			(-1.54)		
SIGMA <sub>t-2</sub>			-0.21		
			(-0.47)		
SIGMA <sub>t-3</sub>			-0.89		
			(-1.92)		
DTURN <sub>t</sub>	-0.059	-0.059	-0.068	-0.027	-0.043
	(-3.64)	(-3.91)	(-4.49)	(-3.16)	(-2.72)
RET <sub>t</sub>	-0.14	-0.13	-0.12	-0.12	-0.14
	(-4.62)	(-4.50)	(-4.27)	(-5.97)	(-4.23)
RET <sub>t-1</sub>	-0.057	-0.046	-0.066	-0.029	-0.050
	(-3.01)	(-2.51)	(-2.62)	(-2.17)	(-2.48)
RET <sub>t-2</sub>	-0.049	-0.040	-0.048	-0.021	-0.044
	(-2.43)	(-2.06)	(-2.37)	(-1.90)	(-2.08)
RET <sub>t-3</sub>	-0.0097	-0.0020	-0.0038	0.0048	-0.000
	(-0.59)	(-0.13)	(-0.22)	(0.52)	(-0.001)
IO <sub>t</sub>	-0.088				
	(-3.34)				
LNLIQ <sub>t</sub>	0.0035				
	(0.22)				
LNCOV <sub>t</sub>	-0.037				
	(-5.10)				
Quarter dummy	Yes	Yes	Yes	Yes	Yes
Obs.	153,358	153,358	153,349	153,358	143,484
Adj. R <sup>2</sup>	0.012	0.012	0.012	0.021	0.012

**Table VIII Time-series regressions of market return skewness on hedge fund leverage**

The sample is from 2001 to 2013 in columns (1) and (2), and from 1996 to 2013 in columns (3) and (4). The dependent variable is MKTSKEW<sub>*t*+1</sub>, skewness of (daily) market returns in excess of risk-free rate in quarter *t* + 1, where the market is defined as the value-weighted portfolio of all NYSE/AMEX/NASDAQ stocks. Agg.DSXLEV\_EW<sub>*t*</sub> is the value-weighted average of all stocks' DSXLEV\_EW<sub>*i,t*</sub>, as defined in Table V. HFHOLD<sub>*t*</sub> is the change of the value-weighted average of all stocks' hedge fund ownership during quarter *t*. MKTSIGMA<sub>*t*</sub> is the standard deviation of (daily) excess market returns in quarter *t*. MKTRET<sub>*t*</sub>, ..., MKTRET<sub>*t*-3</sub> are excess market returns in quarters *t* through *t* - 3. BM<sub>*t*</sub> and DTURN<sub>*t*</sub> are the value-weighted average of all stocks' book-to-market ratio and detrended turnover, respectively, at the end of quarter *t*. Newey-West *t*-statistics with lags of order 4 are reported in parentheses.

<i>Dep. Var.</i> : MKTSKEW <sub><i>t</i>+1</sub>	2001-2013		1996-2013	
	(1)	(2)	(3)	(4)
MKTSKEW <sub><i>t</i></sub>	0.24 (2.53)	0.14 (1.08)	0.19 (2.25)	0.089 (0.95)
Agg.DSXLEV_EW <sub><i>t</i></sub>	-0.79 (-1.66)	-0.99 (-1.45)	-0.99 (-2.98)	-0.85 (-2.19)
HFHOLD <sub><i>t</i></sub>		-16.7 (-0.40)		-23.9 (-0.85)
BM <sub><i>t</i></sub>		-2.84 (-3.75)		-0.53 (-1.61)
MKTSIGMA <sub><i>t</i></sub>		24.0 (1.33)		-7.06 (-0.54)
DTURN <sub><i>t</i></sub>		-1.42 (-1.96)		-0.83 (-1.40)
MKTRET <sub><i>t</i></sub>		-0.72 (-1.05)		-1.51 (-2.86)
MKTRET <sub><i>t</i>-1</sub>		0.49 (0.63)		-1.18 (-1.61)
MKTRET <sub><i>t</i>-2</sub>		0.58 (0.85)		-0.033 (-0.075)
MKTRET <sub><i>t</i>-3</sub>		0.63 (1.05)		-0.094 (-0.20)
Adj. <i>R</i> <sup>2</sup>	0.05	0.14	0.14	0.14
Obs.	52	52	72	72

**Table IX Regressions of sensitivity of returns to unexpected earnings on leverage**

The sample is from January 2001 to December 2013 and only includes stocks with prices greater than \$5 and which have analyst forecast records in IBES. The dependent variable in columns (1) to (3) is  $CAR[-1,+3]_{t+1}$ , cumulative abnormal return (%) over trading days -1 to +3 relative to earnings release in quarter  $t+1$  for stock  $i$  (the subscript is omitted), and in columns (4) to (6) is  $CAR[+4,+126]_{t+1}$ , cumulative abnormal return (%) from trading days +4 to +126 relative to earnings release in quarter  $t+1$ .  $UELO_{t+1}$  is a dummy variable which equals one if the stock's unexpected earnings for quarter  $t+1$  is in the bottom quartile of the sample distribution in the quarter.  $SXLEV\_EW_t$  (equal-weighted stock-level extrapolated leverage) and  $SXLEV\_VW_t$  (value-weighted stock-level extrapolated leverage) are independent variables in the regressions in Panels A and B, respectively. All regressions control for  $HFHOLD_t$  (hedge fund ownership),  $IO_t$  (institutional ownership),  $LOGCAP_t$  (size),  $BM_t$  (book-to-market ratio),  $MOM_t$  (momentum),  $SIGMA_t$  (standard deviation of returns),  $TURN_t$  (turnover),  $LNLIQ_t$  (liquidity ratio) and  $LNCOV_t$  (analyst coverage). All variables are defined as in Table V. In columns (3) and (6), interactions of  $UELO_{t+1}$  and all the controls are included (not shown). Quarter dummies are also added (not shown). Standard errors are clustered by stock;  $t$ -statistics are reported in parentheses.

<i>Panel A: Equal-weighted stock-level leverage</i>						
	CAR [-1, +3] <sub>t+1</sub>			CAR [+4, +126] <sub>t+1</sub>		
	(1)	(2)	(3)	(4)	(5)	(6)
$UELO_{t+1}$	-5.19 (-68.1)	-2.67 (-10.9)	-3.55 (-6.15)	-0.62 (-3.15)	-3.18 (-4.26)	-13.6 (-7.98)
$SXLEV\_EW_t$	-0.039 (-0.99)	0.23 (4.94)	0.20 (4.42)	0.17 (1.21)	-0.10 (-0.68)	-0.070 (-0.46)
$UELO_{t+1} * SXLEV\_EW_t$		-0.86 (-10.8)	-0.81 (-10.0)		0.87 (3.68)	0.65 (2.63)
Quarter dummy	Yes	Yes	Yes	Yes	Yes	Yes
Interactions of controls with $UELO$	No	No	Yes	No	No	Yes
Obs.	113,266	113,266	113,266	113,289	113,289	113,289
Adj. R <sup>2</sup>	0.067	0.068	0.072	0.010	0.010	0.011
<i>Panel B: Value-weighted stock-level leverage</i>						
	CAR [-1, +3] <sub>t+1</sub>			CAR [+4, +126] <sub>t+1</sub>		
	(1)	(2)	(3)	(4)	(5)	(6)
$UELO_{t+1}$	-5.19 (-68.1)	-4.41 (-22.6)	-4.59 (-8.04)	-0.62 (-3.16)	-1.91 (-3.34)	-12.9 (-7.80)
$SXLEV\_VW_t$	-0.016 (-0.53)	0.065 (1.90)	0.085 (2.45)	-0.036 (-0.34)	-0.17 (-1.49)	-0.15 (-1.29)
$UELO_{t+1} * SXLEV\_VW_t$		-0.29 (-4.41)	-0.38 (-5.55)		0.49 (2.52)	0.34 (1.67)
Quarter dummy	Yes	Yes	Yes	Yes	Yes	Yes
Interactions of controls with $UELO$	No	No	Yes	No	No	Yes
Obs.	113,266	113,266	113,266	113,289	113,289	113,289
Adj. R <sup>2</sup>	0.067	0.067	0.071	0.010	0.010	0.011

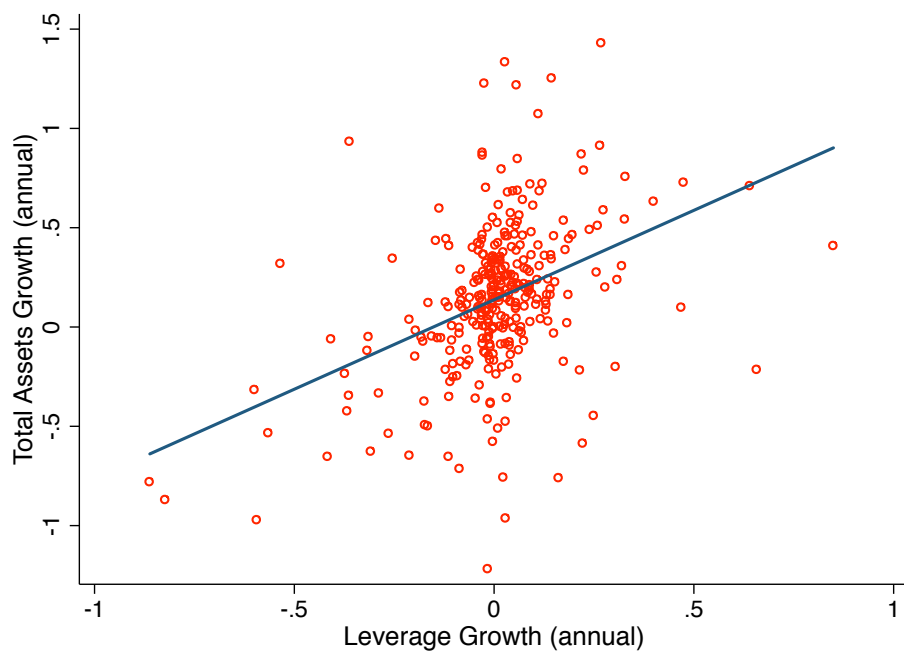
**Table X Regressions of sensitivity of stocks returns to IBCDS shocks on leverage**

The sample is from September 2001 to December 2013 and only includes stocks with prices greater than \$5. The dependent variable in columns (1) to (3) is  $CAR[0]_{i,t+1}$ , the cumulative abnormal return (%) during the week  $t + 1$  for stock  $i$ , and in columns (4) to (6) is  $CAR[1,4]_{i,t+1}$ , the cumulative abnormal return (%) from week +1 to +4 relative to week  $t + 1$ .  $IBCDS\_HI_{t+1}$  equals one if the investment bank CDS index increases by more than 20% during week  $t + 1$  and zero otherwise.  $SXLEV\_EW_t$  (equal-weighted stock-level extrapolated leverage) and  $SXLEV\_VW_t$  (value-weighted stock-level extrapolated leverage) are independent variables in the regressions in Panels A and B, respectively. All regressions control for  $HFHOLD_t$  (hedge fund ownership),  $IO_t$  (institutional ownership),  $LOGCAP_t$  (size),  $BM_t$  (book-to-market ratio),  $MOM_t$  (momentum),  $SIGMA_t$  (standard deviation of returns),  $TURN_t$  (turnover),  $LNLIQ_t$  (liquidity ratio) and  $LNCOV_t$  (analyst coverage). All variables are defined as in Table V. Columns (3) and (6) include interactions of  $IBCDS\_HI_{t+1}$  and all the controls (not shown). Standard errors are clustered by week;  $t$ -statistics are reported in parentheses.

<i>Panel A: Equal-weighted stock-level leverage</i>						
	CAR[0] <sub><i>i,t+1</i></sub>			CAR[+1, +4] <sub><i>i,t+1</i></sub>		
	(1)	(2)	(3)	(4)	(5)	(6)
IBCDS_HI <sub><i>t+1</i></sub>	0.023 (1.85)	0.90 (3.12)	3.31 (3.35)	0.034 (1.46)	-0.59 (-1.19)	-2.20 (-1.50)
SXLEV_EW <sub><i>i,t</i></sub>	-0.0099 (-1.16)	0.0048 (0.52)	-0.0050 (-0.59)	-0.019 (-1.21)	-0.030 (-1.71)	-0.029 (-1.84)
IBCDS_HI <sub><i>t+1</i></sub> * SXLEV_EW <sub><i>i,t</i></sub>		-0.31 (-2.98)	-0.15 (-2.42)		0.22 (1.28)	0.20 (2.07)
Interactions of controls with IBCDS_HI	No	No	Yes	No	No	Yes
Obs	1,953,458	1,953,458	1,953,458	1,953,458	1,953,458	1,953,458
Adj. R <sup>2</sup>	0.000	0.001	0.001	0.000	0.000	0.000
<i>Panel B: Value-weighted stock-level leverage</i>						
	CAR[0] <sub><i>i,t+1</i></sub>			CAR[+1, +4] <sub><i>i,t+1</i></sub>		
	(1)	(2)	(3)	(4)	(5)	(6)
IBCDS_HI <sub><i>t+1</i></sub>	0.023 (1.82)	0.45 (2.39)	3.23 (3.34)	0.035 (1.47)	-0.55 (-2.13)	-2.12 (-1.49)
SXLEV_VW <sub><i>i,t</i></sub>	-0.0059 (-0.87)	0.0025 (0.35)	-0.0033 (-0.49)	-0.018 (-1.37)	-0.030 (-2.10)	-0.025 (-1.87)
IBCDS_HI <sub><i>t+1</i></sub> * SXLEV_VW <sub><i>i,t</i></sub>		-0.16 (-2.20)	-0.086 (-1.99)		0.22 (2.31)	0.13 (2.15)
Interactions of controls with IBCDS_HI	No	No	Yes	No	No	Yes
Obs.	1,953,458	1,953,458	1,953,458	1,953,458	1,953,458	1,953,458
Adj. R <sup>2</sup>	0.000	0.001	0.001	0.000	0.000	0.000

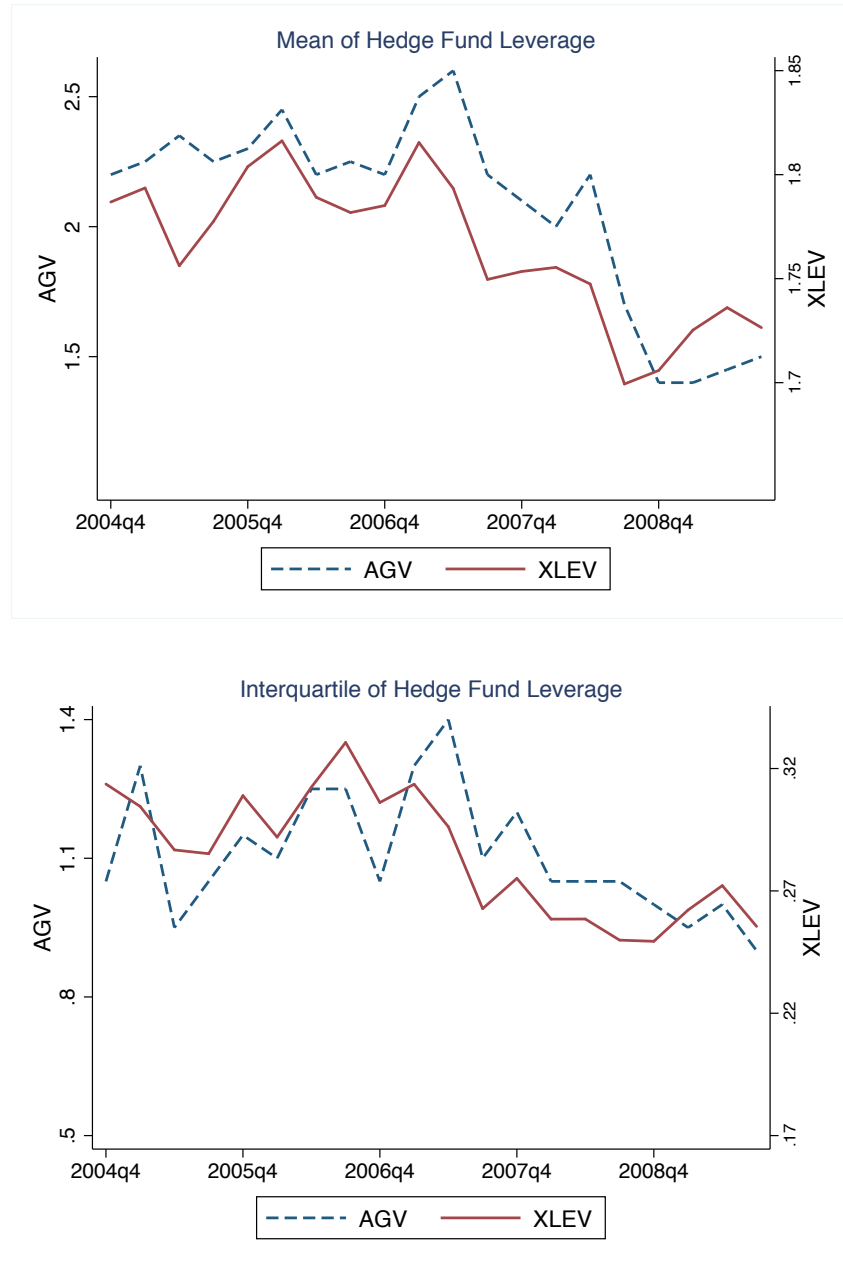
**Figure 1. Total assets and leverage of hedge funds**

The figure plots the log change of annual total assets (y-axis) to the log change of annual leverage (x-axis) with a linear fitted line, for all reporting hedge funds in Sample A from 2011 to 2013.



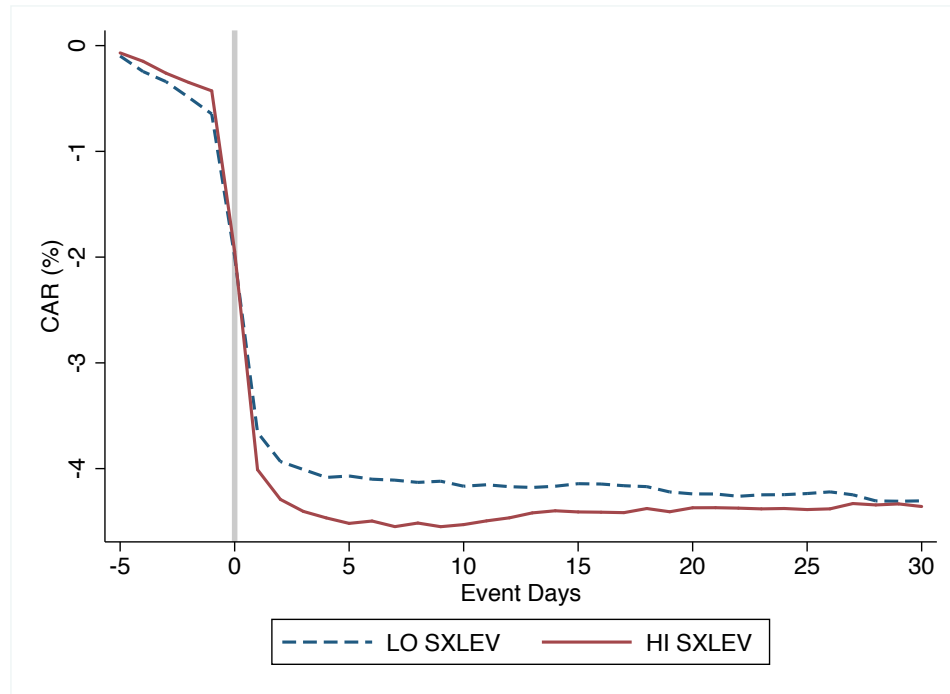
**Figure 2. Time series of actual and extrapolated hedge fund leverage**

The top figure plots the time trend of average hedge fund leverage reported in AGV (2011) (labeled as AGV for the left y-axis) and the average of extrapolated leverage (labeled as XLEV for the right y-axis) from 2004Q4 to 2009Q3. The bottom figure plots the time trend of interquartile of both variables.



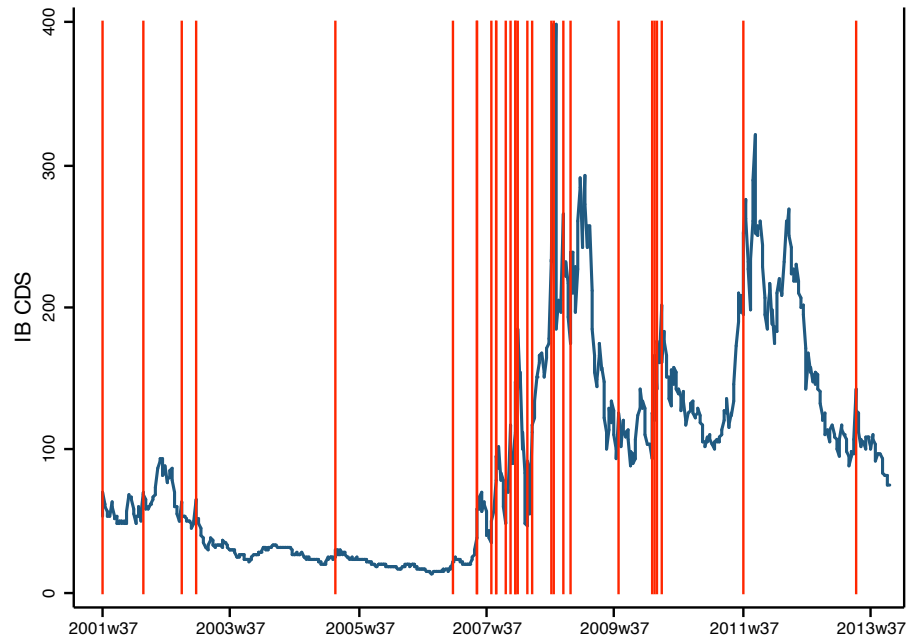
**Figure 3. Sensitivity of returns to unexpected earnings: high *vs* low SXLEV**

This figure plots cumulative abnormal returns (CAR, in percent) for stocks with extremely negative unexpected earnings (i.e.,  $UELO=1$ ) from event day -5 to 30.  $UELO$  is a dummy variable which equals one if a stock's unexpected earnings for the quarter is in the bottom quartile of the sample distribution in that quarter. LO SXLEV (HI SXLEV) refers to stocks with  $SXLEV\_EW$  lower (higher) than the median of the sample distribution at the beginning of the quarter of the event.  $SXLEV\_EW$  is the equal-weighted average of extrapolated leverage of hedge funds holding the stock. The sample is from January 2001 to December 2013.



**Figure 4. Time series of the investment bank CDS index**

The figure plots the (weekly) time series of the investment bank CDS index (denoted as IBCDS) from September 2001 to December 2013. The red bar corresponds to the weeks in which IBCDS increases by more than 20% (i.e., IBCDS\_HI=1).





**Figure 5. Sensitivity of returns to IBCDS shocks: high *vs* low SXLEV**

This figure plots Abnormal CARs (in percent) of stocks from event week -5 to +5. Event weeks are defined as those in which the investment bank CDS index increases by more than 20% (i.e., IBCDS\_HI=1). Abnormal CAR equals the CAR during the event week minus the average CAR during non-event weeks. LO SXLEV (HI SXLEV) refers to stocks with SXLEV\_EW lower (higher) than the median of the sample distribution at the beginning of the week. SXLEV\_EW is the equal-weighted average of extrapolated leverage of hedge funds holding the stock. The sample is from September 2001 to December 2013.

